## **YOGESH M. DABARE**

07,vaisnodevi nagar wathoda layout

Oop swaminarayan temple,

Nagpur – 440009 **E-mail: yug.dabre1@gmail.com**

#### Maharashtra, India. **Mobile no.: -+91-9522288251**

**OBJECTIVE**

Intend to build a career with leading corporate of hi-tech environment with committed & dedicated people, which will help me to explore myself fully and realize my potential. Willing to work as a key player in challenging & creative environment anda position to constantly learn, contribute and grow along with the organization.

| **EXPERIENCE** |
| --- |

**ASSISTANT SALES MANAGER IN BAJAJ FINSERV FROM 2016 TO 2018 INDORE, MP**

Responsibilities :-

* Match exceptions key result area (KRA) of organization of current Finance year
* Increases profitability with cross sale with business
* Relationship with support to increased finance business in consumer durable product in retail chain
* Manage multitasking in various parameter which are beneficial for business and organization
* Maximum use manpower to utilized them for growth business and responsible for tracking and task

**SALES MANAGER IN BAJAJ FINSERV FROM 2018 to MAY 2020**

Responsibilities :

* Excepted business achievement for senior management
* Tracking and tasking of maximum manpower for year to year growth
* Manage the KEY RESPONCIBILTES for key account chain store of various profiles from YOY growth and store portfolio
* Team management to achieve there target in business

**TERRIORTY SALES MANAGER IN IDFC FIRST BANK FROM MAY 2020 TO PRESENT**

**Responsibilities: -**

* Lead the team in senior management and increased the Business volume
* Responsibilities to Achieve the Key result area and compliance of business
* Utilized the Maximum manpower and end to end system and profiles training, manage and motivate team and team leader for maximum result
* Responsible for to maintain Business compliance and strategy

**EDUCATION**

* BACHELOR OF COMMERCE in second division yashwantrao chavan open university nashik 2014
* Corporate Diploma in Business management from NMIMS COLLEGE MUMBAI 2020
* HSSC Passed in second Division from vishwas Junior College, Nagpur in 2008.
* SSC Passed in second Division from prashant High School, Nagpur in 2006.

**COMPUTER SKILLS**

* Microsoft Office (Word, Excel, Outlook, PPT), Salesforce & Internet access.

**KEY STRENGTHS**

* Self-Motivated, Adaptability and Openness to ideas, and positive attitude with Strong self-belief. Open minded with quick learning ability, Presentation qualities with good communication skills and ability to deliver the best.

**AREAS OF INTEREST**

* PC games and Cricket, Latest Smartphones-Gadgets, Travelling Natural places. E commerce deals

**PERSONAL PROFILE**

Name : Yogesh M Dabare

Date of Birth : 19-11-1990.

Father’s name : Madhav M Dabare

Sex : Male

Marital Status : Single

Languages Known : English, Hindi and Marathi.

Nationality : Indian

**DECLARATION**

I consider myself familiar with all the Aspects. I am also confident of my ability to work in a team. I do hereby declare that the information furnished above is true to the best of my Knowledge.

**Date :28/10/2020**

**Place : Nagpur, India Yogesh Dabare**