

CURRICULUM VITAE

VIPIN KUMAR SINGH

Add:- Shivaji Nagar, Gali No.2,
Linepar, Moradabad-244001.

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CAREER OBJECTIVE:

- To become a part of Professional Industry with learning and put into practice enthusiastic an assortment in various professional ideas and platforms so that I could implement my skills and ideas to grow up a company and as well as mine. An Award-winning and confident instructor, able to establish rapport quickly and conduct the training sessions with clarity and enthusiasm.

ACADEMIC QUALIFICATION:

- MBA (HR/Marketing 2013) from Mahamaya Technical University NOIDA UP.
- B.Sc. (Math's) from MJP Rohilkhand University Bareilly UP 2011.

PROFESSIONAL SUMMARY:

- Mahindra Education Pvt. Ltd. as a Deputy Manager Sales & BFSI Training (1 Dec 2011 to July 2023) Training/Operation & Banking Finance Trainer.

Job Role & Responsibility : Learning & Development, Mortgages & Financial Services, Responsibility for Identifying Training needs from Different Departments, Plan Training Intervention for the Sales Team based on training needs, Communicate Training Calendar, Plan & Execute the new Employee Induction Program, Achieving KRA for the Role from time to time, Review Daily File, Supporting the Effective Onboarding Sales & Product Training for Existing Life Insurance General Insurance and Mutual Fund, Fixed Deposit, RD by creating effective training module, new Insurance Product, other process, act as a subject matter expert for project and initiative within the department & Company.

- SHRIRAM FINANCE COMPANY LTD. as a Senior Business Development Manager (1 Aug 2023 to 31 Jan 2024) BFSI/NBFC, Sales and Marketing Operation, Life insurance, General Insurance, Motor Insurance, Health Insurance, FD/RD, Training Operation, Learning & Development Program, New Product and New Employee Induction Programme.

ACHIEVEMENTS:

- **Career Counselling Motivational Session.**
- **Special Online Class for Motivation.**
- **RBI-GRADE 'B' Candidates Training in Jammu.**
- **NABARD- Assistant Manager Candidates Training in Ludhiana.**
- **LIC ADO/AAO Departmental Promotional Training in Ludhiana.**
- **Oriental Insurance Company Online Candidate Promotional Training in New Delhi.**
- **Uttarakhand Gramin Bank's Candidate Promotional Training for Messengers/Associates/ POs in Dehradun.**
- **Prathama Bank MMG-II, JMG-I level officers/ Associates Promotional Training in Moradabad.**
- **IBPS Pre Exam Training Provided across PAN India.**
- **National Development Skill Council Certified Trainer.**
- **MDO Officer Selected in Mahindra Education PVT. LTD pan India.**
- **Sales and Branch Operation/Training/Team Handling/Skill Development/Customer Dealing best Excellence Awarded Employee.**

INTERESTS:

- **To Interact New People**
- **To Build New Relations**
- **Travelling**
- **Reading Book**
- **Learning and Development**
- **Research and Innovation**

PERSONAL DETAILS:

Father's Name : Mr. Kali Charan
Date of Birth : 10/06/1983
Gender : Male
Marital Status : Married
Nationality : Indian
Language Known : English & Hindi

DECLARATION:

- I do hereby ensure you that all the information mentioned above is true to the best of my knowledge and belief.

Date:

Place: Moradabad

(VIPIN KUMAR SINGH)