VinothKumarselvam pojanayakkanpatty,naganoor(po),kulithalai(tk),karur(dt),pin-621313

**Contact number:+919585864677Mail ID: vinothnkps@gmail.com**

**Objective:**

 I will try to ensure that all performance level agreements are met and the key performance indicators are green.

**Educational Qualification**

* **Masters in Business Administration**,Sasi Creative School of Business, Anna University of Technology, Coimbatore, 7.69% .
	+ **Specialization 1 : Finance**
	+ **Specialization 2: Marketing**
* **B sc mathematics (2010)**, **71%**Bishop Heber College ,Bharathidhasan university,Trichy-17

**Areas of Interest:**

* Marketing
* Advertising and Promotion management

**PROFESSIONAL EXPERIENCE;**

* ONE YEAR AND 6 MONTHS IN SOLAR MARKERING FIELD, SOLARCARE INDIA PVT LTD, UDUMALPET,
* MRO TEK SOLAR AND NON SOLAR UPS PRODUCT.

**APRIL 2017- APRIL 2019**

**TELEBRANDS INDIA LTD**

A 20 year old teleshopping and fitness products company.

**Manager Sales and Marketing (South India)**

* Reporting to the vice president sales in south India,
* Responsible for motivating junior sales person’s in achieving monthly targets and maintaining sale with over 50 dealers and distributors in south India .
* Quarterly turnover & targets achievements 30lakhs

**POWERMAX FITNESS INDIA PVT LTD(1-6-2019 to 1-10-2020)**

**I am handling entire south(Tamil Nadu, Kerala Karnataka,AP and Telungana)**

**Promote new business partners and also direct customer visit for commercial purposes**

**EXIDE LIFE INSURANCE COMPANY LTD (03-02-2021 TO 29-08-2022)**

* DESIIGNATED AS AGENCY DEVELOPMENT MANAGER IM DISTRIBUTION CHANNEL.
* APPOINTED TWO AGENCY PARTNERS AND HANDLED 26 ADVISORS.
* DONE BUSINESS OF 12 LACS WITH THIS TEAM.

**CURRENTLY WORKING IN POLICYBAZAAR INSURANCE BROKERS PVT LTD AS A RELATIONSHIP MANAGER AT TRICHY (01-09-2022 TO TILL DATE)**

**COMPUTER SKILLS:**

* PGDCA, TALLY,, C,C++,,SPSS.

**Industrial Training:**

Summer internship at chettinad cement corporation pvt ltd puliyur,karur

Duration 2 months

Year 2011

Project Organizational Study.

**Extra Curricular**:

* Been an active YRC(Youth Red Cross) Volunteer in college.
* Won first prize in marketing event in anational level management fest organized by SNS technology Coimbatore-2011.
* Conducted a Management fest called “Third eye v11.0”.

**Personal Skills:**

* Comprehensive problem solving abilities.
* Ability to deal with people diplomatically.
* Willingness to learn.

**STRENGTH:**

* Punctuality, good team leader, adopt with any environments.

**PERSONAL DETAILS

Date of birth :** 1st June. 1990

**Marital Status :**  Married.

**Languages :**  English, Tamil, Telungu, Malayalam.

**Personal Profile:**  An outgoing person, I enjoy interacting with people,

**DECLARATION :**

**HEREBY THE DECLARED DETAILS ARE TRUE AND ACTUAL TO MY KNOWLEDGE.**

**WIITH REGARDS,**

**VINOTHKUMAR S**