

Vinay Chaubey

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CAREER OBJECTIVE

Young and ambitious sales executive seeking a challenging role to leverage proven sales skills and drive revenue growth for a dynamic organization.

WORK CREDENTIALS

Sept 2020 -Present	
Work Experience	Organization: Go Digit General Insurance Department: Strategic Partnerships - Sales
Roles and Responsibilities	<ul style="list-style-type: none">• Build and drive seamless relationships with existing and new partners in the region.• Managing the key intermediaries.• Develop strategies to manage pipelines and meet sales goals.• Coordinating with other departments such as U/W, claims and Operations• Responsible for sustainable profitability• Driving business development by engaging with intermediaries and fostering business growth.• Approaching direct clients and expanding good relationship with them• Responsible to maintain and enhance service level provide to the clients.• Train agents / Channels partner on product, process and USP's of the company.

Awards & Achievements	<ul style="list-style-type: none"> Received various accolades throughout my term for achieving multiple campaign targets across various LOBs. Recognized for “Wall of Awesomeness” from Digit within first year of joining.
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ACADEMIC CREDENTIALS

Degree/class	Name of the Institute	University/Board	Percentage/ CGPA	Year
Bachelor of Banking and Insurance	Sydenham college of commerce and economic	Mumbai University	7.24%	Oct - 2020
Senior Secondary	Siddharth College of commerce and economics	Board of Maharashtra	72.15%	Feb - 2017
Secondary	B.K.E.S	Board of Maharashtra	61.60%	Mar - 2015

PERSONAL DETAILS

- **Date of Birth**-19/02/1999
- **Father**- Late Omprakash Chaubey (Self – Employed)
- **Mother**- Mayadevi Omprakash Chaubey (Housewife)
- **Permanent Address**- Onlooker building, sir pm road, Fort, Mumbai – 01.
- **Language** –Hindi, English.

Date- 05-01-2024

Place- Mumbai

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