

RESUME

VETRIVEL.R

No. 98,
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CAREER OBJECTIVE

Seeking a challenging position in your esteemed organization to contribute my innovative ideas and work for the development of your concern and also upgrading myself every time while dealing with my new project.

ACADEMIC PROFILE

DEGREE/ COURSE	INSTITUTE	BOARD/ UNIVERSITY	YEAR OF PASSING	Percentage
B.B.A	Sri Vidya Saraswathi Educational Institute.	Himalayan University	2016	67.43%
Higher Secondary	Sri Vidya Saraswathi Educational Institute.	Board of Open Distance Learning. West Bengal.	2007	57.83 %
SSLC	Sri Vidya Saraswathi Educational Institute.	Board of Open Distance Learning. West Bengal.	2005	58.8%

WORKING EXPERIENCE

- Working as **Territory Manager at TVS CREDIT SERVICES** with period of May 2022 to till now
- Worked as **Territory Sales Manager in ONSITE ELECTRO SERVICES PVT LTD** with period of March 2021 to May 2022
- Worked as **Sales Manager** in (consumer durable) **KOTAK MAHINDIRA BANK** with period of NOV 2018 – till JAN 2021
- Worked as **Sales Manager** in (Consumer durable) **CAPITAL FIRST LTD .Pondicherry** within a period of March 2017- NOV 2018

- Working as a **Active Branch Manager** in **CAPITAL FIRST LTD**, Pondicherry Branch

Duties & Achievements:

- I have enrollment more than 20 CD and DIGITAL counters,
➤ I have achieved the every month business target
➤ I am topper for every month cross sell achieved in my region.
➤ Worked as **F O S(Consumer Durables)** in **BAJAJ FINSERV LTD,Pondicherry**.
Within period of dec 2012 –feb2017

Duties & Achievements :

- ❖ I handled Sales, Customer Service and Collections
- ❖ Enrolled more than 5 Dealers through my efficiency
- ❖ Good relationship to each and every dealers
- ❖ Created Good Customer Base and Relationship in PONDICHERRY market
- ❖ Trained many sales executives under my control
- ❖ Motivated every dealers to rollout Adds in local Papers and Television
- ❖ Awarded gold voucher for every years
- ❖ Earned top Incentive in cross sale
- ❖ Awarded Best Insurance Performer
- ❖ Selected for Foreign Trip(BANGKOK) for achieving Best Cross Sale

- Worked as **Collection Executive** in **Paramount Integrated Services pvt ltd, Pondicherry** within the period of **2009 – 2012**

Duties & Achievements : Started up my Career as a **City Financial Services** Collection Executive, within Six months, I handled a Four Collection Executive for Zero to Ninety Bucket cases in **ICICI BANK** Personal Loan and I have Passed Debit Recovery Agent Examination.

SOFTWARE EXPERTISE

- Software packages : DCA (Acute Career Development)

PERSONAL DETAILS

Father's Name : Mr. RAJENDIRAN
Mother's Name : Mrs. LOGANAYAGY(late)
Date of Birth : 17.01.1990
Gender : Male
Nationality : Indian
Languages Known : English (Read /Write/Speak)
Tamil (Read /Write/Speak)
Matril status : Married

DECLARATION

I hereby declare that the information furnished above is true to the best of my knowledge.

PLACE : Puducherry

DATE : (VETRIVEL.R)