**THIRUPATHI PANCHANENI**

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**Objective:**

 To secure a position in the organization that oﬀers challenge and opportunity for my career development and at the same time serve the organization to the best of my capabilities. I would like to gain new skills while utilizing my current area of expertise of procurement and employee satisfaction services within a positive team Environment

**Educational Qualiﬁcations:**

|  |  |  |  |
| --- | --- | --- | --- |
| **Course** | **Institution** | **University/ Board** | **Year of Passing** |
| Diplma (PGDBM) | Times pro learning Centre | Hyderabad | 2019 |
| BCA | Vagdevi Degree & PG College Warangal | Kakatiya University | 2018 |
| Intermediate | SR Junior College Warangal | Board of Intermediate Education | 2015 |
| SSC | Vidyodaya High School Jammikunta | State Board of Secondary Education | 2013 |

**Tecchnical Skills:**

Operating Systems: windows XP, Windows 7&10

Packages : ms Oflce,

**Certiﬁcated course: C**

* IOT (internet of things) workshop in open hardware days at Warangal.

 **Strengths:**

* Good communication skills.
* Positive thinker.
* Team work.

 **Experience:**

**Company:- IDFC First Bank**

Designation:- Bank Oflcer

Period: Dec 2019 to 2021

 **Company:- Fincare Small Finance Bank**

Designation:- Relationship Officer

Period:- Jun 2021 to Apr 2022

**Company:- HDFC ERGO General Insurance**

Designation:- Deputy Manager

Period:- May 2022 to May 2024

**Roles and responsibilities:**

* Maintaining relationships with the department heads / contact people at a corporate level. Ensuring salary credits in all salary accounts sourced.
* Meeting monthly sales targets for salary accounts as well as TPP's.
* Acquisition of salary accounts and Cross of Third Part products in the portfolio responsible for.

 **Achievements:**

* Won the 'CASA MONSOON' award.
* Excel Champion.

 **Personal Details:**

Date of Birth : 26th December 1997

Present Address : 2- 41/3,Pothugalu, Moghullapally, Jay Shankar Bhupalapally

Languages : English & Telugu

Nationality : Indian

**Declaration:**

I hereby declare that above mentioned details are true to best of my knowledge.

Place: Warangal **(P Thirupathi)**

Date: