

RESUME

Dhanavade suraj anil,
Plot No 50 vidya nagar shelgi
Mobile : 9890506240 /7020522765
MAIL : surajdhan005@gmail.com

CAREER OBJECTIVE

To serve in a professionally managed organization to reach the higher goals in my carrier ladder by fulfilling companies norms.

EXPERIENCE

1)HDFC ERGO GIC LTD

Designation. : Sales Manager
Period : Sep 2022 to present
Working Area: Solapur , osmanabad

2)Sagar motors (Ashok Leyland)

Designation. : Sales Manager
Period : Jan 2022 to Aug 2022
Working Area: Solapur , osmanabad

3)Cars24 Services PVT LTD

Designation. : Retail Associate
Period : Aug 2021 to Dec 2021
Working Area: Solapur ,

4)Mahindra trucks & bus(Adiprabha

motors). Designation. : Sales
Executive (lcv & icv) Period : Sep 2018 to
Dec 2020 Designation. : Sales
Manager(lcv & icv) Period : Jan 2021 to
July 2021
Working Area: Solapur ,

5) Eicher trucks(LMD).

Designation. : Sales consultant
Period : July 2016 to Aug
2018 Working Area : pune

6) Adani Wilmar Ltd.

(Edible Oil)

Ahmadabad.

Designatio. : Sales Representative

Period. : Sep 2015 to jun 2016

Working Areas : Solapur Local

7) Hindustan unilever ltd.

Designation. : Sales Exicutive

Period : July 2012 to Aug2014

Working Area : Solapur Local

Job description:Responsible for the Trade marketing and Distribution plans set forth by the company. It calls for and executing the objective set forth by the norms of the company. These include expansion into new markets, products launch, consumer awareness and ensuring optimum market coverage and service. It calls for a clear understanding of the objectives like market coverage, collection of data required (brand availability, visibility, competitor activity) setting up of targets (weekly, monthly and quarterly) and monitoring and review of performance (Sales revenue) to ensure that the objectives set forth are attained.

REPORTING TO

1. Reporting to RM
2. Give sec and primary commitment as per company Tgt/ach.
3. Weekly sec reporting to RM
4. Every qtr one sales promo has to conduct Report to RM

Self Introduction : A young dynamic graduate, Desires and committed to reach the companies given target.

Date of Birth : 16th Oct 1994

Marital Status : married.

Edu. Qualification. : B.A

Experience : 11 years and 11 months

Job Description : Achievement of targets, territory Management, Territory Development, Reporting and Feedback, Self Development, Implementation of companies' projects.

Computer knowledge :M.S.C.I.T, tally ,DTP, computer hardware

Reports to : BM

DECLARATION

I hereby declare that the information given above is true to the best of my knowledge and belief

Place : Solapur.

Suraj anil dhanavade

