

SUKHBIR SINGH

Address: S/O Pritamchand.

Anandpur Kullian, Abrolnagarroad Pathankot

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CAREER OBJECTIVE:

A Challenge oriented position in progressive organization where my skills are effectively utilized to improve operation and contribute to organizational success. Accomplishing goals with attention to detail and ultimately Leading to company satisfaction and appraisal.

WORKING EXPERIENCE:-

- WORKING AS BUSINESS DEVELOPMENT MANAGER SBI LIFE INSURANCE FROM 7 NOV 2022 TO 1 Dec 2023
- WORKING AS SALES MANAGER IN HDFC ERGO GERNEAL HEALTH INSURANCE FROM 04 JAN 2022 TO 28 AUG 2022
- CUSTOMER SERVICE MANAGER IN MAX LIFE INSURANCE FROM 30 JULY 2019 TO 29 OCTOBER 2020
- WORKING AS RELATIONSHIP MANAGER IN TATA AIA LIFE INSURANCE (HDFC BANK) FROM 13 SEP 2018 TO 18 MAY 2019
- WORKED WITH ICICI PRUDENTIAL LIFE BANK INSURANCE AS FINANCE SERVICE MANAGER FROM 10 JAN 2014 To 21 MAY 2018
- WORKED WITH ICICI BANK FROM 03 AUG 2007 TO JULY 2011 AS TEAM LEADER

ROLES RESPONSIBILITIES:-

- Sale of insurance products like Life insurance, Credit insurance.
- Enhance the quality portfolio of managed customer.
- Managing portfolio of preferred clients.
- Generate & Convert Life Insurance Policies.
- Handling the HNI Clients with build the strong Relationship.
- Build relationships by getting business from new customers.

ACHEIVEMENT

- *Achieving all the targets as and when given by the organization.*
- *Got performer certificate many times from the management.*
- *Qualifying the trips given by the management after achieving certain level of growth in business.*

HOBBIES:-

- *Listening Music, Making new friends.*
- *Reading books, Touring new places.*
- *Motor Biking.*

ACADEMIC AND PROFESSIONAL QUALIFICATION:-

- *MBA (finance) From PTU Jalandhar in 2010.*
- *Graduation From GNDU Amritsar in March 2005*
- *Senior Secondary From PSEB in March 2002.*

STRENGTHS:-

- *Ability to take up challenges and deliver results on time.*
- *Ability to convince and satisfy the other person.*
- *Highly organized & dedicated with positive attitude.*
- *Hardworking.*
- *Assertive*

PERSONAL DETAILES:-

- *Name* : *Sukhbir Singh*
- *Father's Name* : *Lt. Sh. Pritam Chand*
- *Gender* : *Male*
- *Nationality* : *Indian*
- *Marital Status* : *Married*
- *Date of Birth* : *09/10/1981*
- *Language Known* : *English, Hindi, Punjabi*
- *Permanent Address* : *AnandpurKullian, Abrol Nagar Road,
Distt. Pathankot- 145001*

DECLARATION:-

- *I hereby declare that the above-mentioned information furnished by me is true and correct to the best of my knowledge and belief.*

Date:

Sukhbir Singh

Place: