

CURRICULUM VIATE

Sourav Keshori Dey
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Career Objective:

To contribute my skills and knowledge to a professionally managed organization that provides excellent opportunities to explore my skills and individual development.

Academic Details:

Course	School/College	Board / University	Year of Passing	% Marks
B.A(Economics) Graduation	AnchalikaMohavidyalay (+3)	North Odisha University	2005	60%
+2 Arts.(uchamadhyamik)	AnchalikaMohavidyalay	CHSE, Odisha	2002	52%
10 th (Madhyamik)	Police line high school	BSE,Odisha	2000	49%
PGDCA (Computer)	Bijupattnaik memorial e-library institute, Bhubaneswar	DOEACC	2006	75%
I.T.C (Fitter-mechanical) 07-09	Milandevi Industrial Training Centre	N.C.V.T	2009	83.65%
Diploma in (Automobile Engineering)09-2012	Mayurbahnj school of engineering, Odisha	S.C.T.E & V.T, Bhubaneswar	2012	70%

Certificate:

1. **BQP (Broker Qualified Person) - National Insurance Academy, Govt of India, Pune**
2. **NISM Qualified of Govt of India**

Experience:

- First job Experience in **HUTCH (Vodafone Idea Ltd)** as a post of Field Sales Executive (Retail Sales) at Field Head Office, Rajarhat, Kolkata, West Bengal, India. Since 7th Nov 2005 to 28th Mar 2007.
- Past Experience at **Sundaram finance Ltd** as a post of Branch Operation Executive (operation) at Baripada Branch, Odisha, India. Since 16th Feb 2012 to 31st Dec 2014.
- Past Experience at **THE FEDERAL BANK LIMITED** as a post of Retail Banking Sales Advisor at Branch Baripada, orissa, India,Period of 03rd Dec 2014 to 4th Nov 2017.
- Past working Experience at **India Infoline Ltd** in Banca channel with “The Federal bank ltd” as a post of Relationship Manager (Senior Officer Grade)in Kolkata Zonal Office, West Bengal , India.Period of 6th Nov 2017 to 05th Dec 2018.
- Past working Experience in **CARE HEALTH INSURANCE LTD**, Bancassurance with “Union Bank of India” as a post of Senior Relationship Manager at Bhubaneswar Regional office, Orissa , EAST LOCATION Period of 14th Dec 2018 to 18th Dec 2021.

- Past working experience in **RELIANCE GENERAL INSURANCE CO. LTD, (Tied Health Agency)**” as a post of Sales Manager in Bhubaneswar-Cuttack office, Orissa ,Period of 20th Dec 2021 to 14th April 2022.
- Past working at **POLICY BAZAAR BROKING PVT LIMITED, (POSP Health Agency)**” as a post of Team Leader in Bhubaneswar, Orissa, Period of 18th April 2022 to 3rd Aug 2023.
 - Leading a team handling of Agents.
 - ✓ Recruitment of Agents business development and revenue generation of the channel.
 - ✓ Arranging training programs for Agents on products and selling skill development.
- Presently working at **BAJAJ CAPITAL LIMITED**, as a Manager (Team Lead) at Bhubaneswar, Orissa, East Location Period of 1st Nov 2023 to Till Continued.
 - Leading a team handling of all Associate cum PTE with Digital Leader.
 - ✓ Recruitment of Associate cum PTE business development and revenue generation of the channel.
 - ✓ Arranging training programs for Agents on products and selling skill development of Health, Life, Motor Insurance with Mutual Fund & Fixed Deposit etc.

Technical Skills:

- Language : C Program
- Operating System : Windows 98, Window 2000, XP, Window 7, Window 10/11
- Web : Internet, Email

Industrial Visit:

- Rourkela steel plant, CTTC in Bhubaneswar, Chip Lima hydropower in Burla & Bhushan steel plant of jharsuguda all are in odisha.

Extracurricular Activities:

- Choose as a part of the committee organizing various cultural activities during college days.
- Making a new friend
- Traveling
- Listening Music
- Internet Surfing
- Reading Books

Personal Details:

- Date of Birth : 29th September 1984
- Fathers name : Mr. Ajit kumar Dey
- Sex : Male
- Nationality : Indian
- Languages Known : English, Bengali, Hindi, Oriya.
- Category : General
- Religion : Hindu
- Married status : Married

POSSITIVE ATTITUDE

- Strong Analytical skill.
- Ability to deliver in stringent schedulers.
- Good-ability to communicate with people and adapt under pressure in a professional manner.

Correspondence Address:

- Plot no-471/31, Bharat Villa
Lane No-31, Hanspal, Puri Canal Road, Bhubaneswar, Odisha
Khordha-752101, India

Permanent Address:

- S/o-Late Ajit Kumar Dey, At-Sungadia, Ward No.-20
Near Sarali Pump House, Po- Baripada Town
Dist-Mayurbhanj, State-Orissa, India-757001

Declaration:

I do hereby declare that the information furnished above are true to the best of my Knowledge and belief.

Date- 05/05/2024

Place: Bhubaneswar (Orissa), India

Sourav Dey