# SILANJAN SAHA BHOWMICK

**Email:** **silanjansahabhowmick@gmail.com** **Address: B-27 Baghajatin Park Housing Society**

# Post- Panchyasayar Kolkata-700094 Mobile No: 7687841026

**Career Objective: To attain challenging responsible position where I can contribute to the best of my skill and effort for the growth of organization and as well as myself.**

# Working Experience

**APD INSURANCE BROKERS PVT LTD(September 2023- till now)**

# :DIRECT REPORT 8 PEOPLE and 30 agents

**Sell policy through them(health, motor, marine etc)**

**Team Motivation**

**Revenue Generation**

#  ONE 97 COMMUNICATION LIMITED (February 2023- AUGUST 2023)

## Designation: Team Lead

* Achieve acquisition Of distributors and merchant and revenue target
* Deploy Soundbox
* Onboarding Paytm QR
* Handling FSE and guide and motivate them to achieve their daily targets and help them to earn incentives.

## Bajaj Allianz Life Insurance Limited(Jan 2022- Feb2023) Designation: Executive Sales Manager

* Handling Agency Sales
* Appoint Agents and ADP and Distributors
* Achieved revenue target
* B2B Sales
* Selling policy through agents and ADP

# Bharti Airtel Limited(November 2019- December 2022) Designation: Assistant Manager

* + Selling ILL SIP and COCP Connection to corporates
	+ Received best performer award
	+ Building mapping
	+ Customer acquisition
	+ Revenue Generation
	+ B2B sales

# Future Generali Insurance Ltd (April 2017 – November 2019 ) Designation:Senior Relationship Manager

* Business development
* Generating high revenue
* Growth in policy
* Renewal Persistency

# Qualification:

* Bachelor of business administration(BBA) - 2014-2017
* 12th standard WBCHSE - 2014
* 10th Standard WBCSE - 2011

# Personal Details:

Name: Silanjan Saha Bhowmick DOB: 25/04/1996

Gender: Male Nationality: Indian

Language Known: Bengali,Hindi & English

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