

CURRICULUM VITAE

SHANTANU MISHRA
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CAREER OBJECTIVE:

Seeking a challenging position in a reputed organization where I can learn new skills, expand my knowledge, and leverage my learning's.

- Worked with **MAX LIFE INSURANCE COMPANY LTD** as a **Business Development Manager (Senior Manager)- Associate Partner Channel - Kanpur. (From-4th/Sep/2023 to till date).**
- Worked with **BAJAJ ALLIANZ LIFE INSURANCE COMPANY LTD** as a **Sr. Business Development Manager- Agency Sales**
Kanpur. **(From-20/Aug/2021 to 02/June/2023)**
- Worked with **TATA AIA LIFE INSURANCE COMPANY LTD** as a **Business Associate Manager-BA Model Kanpur Branch. (From-1/April/2019 to 17/Aug/2021).**
- Worked with **TATA AIA LIFE INSURANCE COMPANY LTD** as a **Relationship Manager-Direct Channel Kanpur Branch. (From-7/Nov/2017 -1/April/2019).**
- Worked with **AEGON LIFE INSURANCE COMPANY LTD** as a **Senior Relationship Manager- Kanpur Branch. (From-21/Dec/2016 to 30/Sep/2017).**
- Worked with **Wear Resist Technologies Pvt Ltd** as a **Territory Head-Sales (U.P-East) (From-27/01/2015 to 30/Sep/2016)**
- Worked with **L&T - EWAC Alloys Ltd** (Innovative Marketing Agencies) as a **Sales Manager (U.P-East) (From: - 1st Oct 2012-22-Jan-2015)**
- Worked with **TATA Swach - Water Purifiers (TATA Chemicals Ltd)** as a **Territory Sales Executive (Kanpur) (From: -1/Aug/ 2010 to 22/SEP/2012)**

ACADEMIC QUALIFICATION:

- Graduation in **B.A (Economics)** from **Kanpur University 2013.**
- **Intermediate (BIOLOGY)** from **U.P Board, Allahabad 2010.**
- **High School (MATH)** from **N.I.O.S Board, Allahabad 2006.**

TECHNICAL QUALIFICATION:

- **D.I.T (Diploma in Information Technology)** Aug2005-Feb2007.

ACHEIVEMENT:

- Qualified **Millionaire SM Medal** in **August,2022**.
- Qualified the **BALI Trip** for **Doing Highest RNB** in **Traditional Policy** from **BAJAJ ALLIANZ LIFE INSURANCE COMPANY LTD**.
- Qualified the **Beat the Benchmark May,2022 Trophy**
- Create **4 Club IC's** in **BAJAJ ALLIANZ LIFE INSURANCE COMPANY LTD**.
- Create **Three MDRT** from **TATA AIA LIFE INSURANCE COMPANY LTD** in 2020.
- Award for **FLASH CERTIFICATE OF APPRECIATION** recognition achieving **WFP of Rs.1, 56000** within one month of completing Induction.
- **RISING STAR AWARD** for exceptional performance for three month continues **DECEMBER, JANUARY, FEBUARY**.
- Got Promotion within three months from **TATA AIA LIFE INSURANCE COMPANY**

EXTRA ACTIVITY:

- Participate and completed the Certificate course in **Anti-Money Laundering (AML), Know your Customer(KYC) & Combating Financing of Terrorism(CPT)** held by Fintelekt.
- Participate at the **SPECIAL PRODUCTSTOKIEST SALES ENGINEER TRANNING PROGRAM** on 23 to 27th Jun, 2014 Conducted by **EWAC INSTITUTE (EWAC ALLOYS LTD) Mumbai**.
- Participate **50 Hrs Pre-Licensing Training** as specified under Regulation 5 of the **Insurance Regulatory and Development Authority (Licensing of Insurance Agent) Regulation 2000** From 21/Jul/2011 to 20/Jul/2011 conduct by the LIC OF INDIA, Divisional Training Centre ,Kanpur Division.
- Participate in the workshop of **SKILL ENHANCE FOR MANAGEMENT** Conducted by **I SURE SMUGovind Nagar** Centre on 17/5/2014.
- Participate at the **INTENSIVE SALES & SERVICE PROGRAM** on 23&24 November, 2011 Conducted By **TATA SWACH (TATA CHEMICALS LTD)**.
- Participate in the **CADBURY BOURVITA QUIZ CONTEST** Intra-School Quiz 2003.

ATTITUDE:

- Punctual & Hardworking.
- Cooperative Nature.

HOBBIES:

- Playing volleyball, Photography & Listening Music

PERSONAL PROFILE:

- Date of Birth: 23.July.1991.
- Father Name: Late Arvind kumar Mishra.
- Mother Name: Late Shashi Bala Mishra
- Nationality: Indian.
- Language Known: Hindi & English.
- Religion: Hindu.
- Sex: Male.
- Marital status: Married.

DECLARATION:

I hereby Declare that the information furnished above are true and correct to the best of my knowledge and belief and I will be Responsible for any Discrepancy in the Information.

Date-**Place-****(SHANTANU MISHRA)**