

Shahbaz Iqbal

Contact: +91 9795250316

Email: shahbaz.iqbal79@gmail.com

Mumbai, Maharashtra, India

INTRODUCTION

An enthusiastic Insurance Professional with knowledge of Motor, Fire & Engineering Products.

Good understanding in conducting fundamental and technical analysis. Responsible for analyzing the risk and preparing quotes & give competitive terms.

Good communication and presentation skills with proficiency at grasping new concepts quickly and utilizing the same in a productive manner. Will and ability to work hard, Progressive thinker - Open ideas, Optimist, Team Worker, Adaptability, Personable, Articulate and Professional in both appearance & manners.

EDUCATION

- ❑ **Master of Business Administration (Risk and Insurance Management)** - Banaras Hindu University -2018
 - ❑ **Master of Commerce (Marketing)** - St. Xavier College, Ranchi -2013
 - ❑ **Bachelor of Commerce** – Purvanchal University, Varanasi - 2011
 - ❑ **Senior Secondary Examination** - U.P Board, Varanasi - 2007
 - ❑ **Secondary Examination** – CBSE Board, Varanasi - 2005
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INTERNSHIP – PROJECT (MBA Curriculum)

Exide Life Insurance – Gorakhpur, UP

June, 2017 to July, 2017

Intern / Trainee

- ❑ Agent Engagement Practices
 - ❑ Working of Agent as a marketing channel in Insurance sector.
 - ❑ Learned about the different products of Life Insurance.
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CERTIFICATIONS

- Associateship – Insurance Institute of India - March 2020
 - Licentiatehip – Insurance Institute of India - June 2018
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PROFESSIONAL EXPERIENCE

Organization: ICICI Lombard General Insurance Co. Ltd
Prabhadevi, Mumbai, India

Duration: November 2021 – till date

Designation: Customer Service Manager - Compliance & Process

Description:

- Responsible for planning, scoping & delivering the Audit related activities and recommend improvement in process/system.
- Performing half year Technical Audit on the basis of defined parameters in adherence with the Guidelines on “Product Filing Procedures for General Insurance Products, 2016” introduced by IRDA and company’s Underwriting Philosophy & Policy.
- Presenting audit report before the Product Management Committee & Policyholder Protection Committee and submitting the final report to the Board.
- Monthly Audit of Underwriting and Claims approval limit / role rights set in system are as per Board Approved Underwriting and Claims Authority Matrix.
- Monthly Audit of Close File Review (CFR) – Claims of sample files as per defined parameters for Closed and Repudiated claims for property line of business.
- Submitting Final Report to Head- UW & Claims (Property) after discussion of the audit observations and its recommendation with respective CSM.
- Monthly audit of product documents - policy wordings, proposal forms etc. uploaded on Company’s website to ensure adherence with Compliance and uploading the document(s) as per the amendment in Guidelines.

Achievement:

- Highflier Certification – 2023-24
 - Code Maroon Certification – 2023-24
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Organization: **Ideal Insurance Brokers Pvt. Ltd. –
Andheri East, Mumbai, India**

Duration: January 2021 – October 2021

Designation: Assistant Underwriter - Placement

Description:

- Looking after corporate products - Fire, Marine and Engineering business.
- Analyzing the risk before quoting for the same.
- Preparing RFQ for Renewal, Rollover and New business.
- Negotiating premium, terms and conditions from different insurance companies.
- Comparing and forwarding the best quote to the client as per their requirements.
- Assisting the sales personal in closing the business.

Organization: **Securisk Insurance Brokers Pvt. Ltd. -
Navi Mumbai, India**

Duration: March 2019 – August 2020

Designation: Assistant Underwriter – Placement & Retention

Description:

- Looking after Corporate & Retail business - Motor, Fire, Engineering, Health etc.
 - Analyzing the risk before quoting for the same.
 - Preparing RFQ for Renewal, Rollover and New business.
 - Negotiating premium, terms and conditions from different insurance companies
 - Comparing and forwarding the best quote to client as per their requirements.
 - Assisting client in claim processing and servicing.
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ACADEMIC AWARDS

- Participated in Regional Seminar – Shaping Young Minds through Financial Inclusion by NSE.
- Attended seminar-Pratibha, 'knowing yourself and resume writing' and Saksham, 'Mastering GD and personal interview' at Institute of Management Science, Banaras Hindu University.
- Attended National Seminar on “Goods and Services Tax and the Consumer” at Rajiv Gandhi South Campus, Banaras Hindu University.

Hobbies

- Chess
- Travelling
- Listening to Music

Languages known: English, Hindi

Date of Birth: 06/12/1989