

# Satyendra Shringirishi

SR.RELATIONSHIP MANAGER

## Details

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India  
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DATE / PLACE OF BIRTH

25/02/1991  
Jhansi

## Skills

Relationship management

Business development

Strategic thinking

Leadership

Negotiation

Analytical thinking

## Hobbies

Listening song, Travelling

## Languages

Hindi

## Profile

Dynamic, results-driven Sr. Relationship Manager with a robust background in strategic thinking, leadership, and customer service. Armed with over a decade of experience in business development and relationship management, I have consistently surpassed targets and spearheaded high-performing teams. My expertise includes negotiation, analytical thinking, and effective leadership. I am dedicated to utilizing my skills to drive the success of the organization and thrive in a challenging and stimulating environment. My aim is to leverage my experience and education to contribute to the company's growth and exceed its objectives. My ultimate goal is to excel through hard work, dedication, and a commitment to achieving both personal and organizational milestones.

## Employment History

### Sr.relationship manager , Policybazaar.com

APRIL 2024 – NOVEMBER 2024

As a Senior Relationship Manager at Policybazaar.com, I led a team to effectively manage client relationships and drive business growth. I negotiated and secured key partnerships, resulting in a 40% increase in revenue. I utilized strategic thinking and analytical skills to identify opportunities and develop innovative solutions to meet client needs. Additionally, I provided effective leadership, fostering a collaborative and high-performing team environment.

### Agency Development Manager , Maxlife insurance

NOVEMBER 2022 – FEBRUARY 2024

As an Agency Development Manager at Maxlife Insurance, I implemented strategic initiatives to recruit and train high-performing agents, resulting in a 25% increase in agency productivity. I provided leadership and support to the agency team, fostering a culture of excellence and customer service. Additionally, I utilized my negotiation skills to secure favorable terms and agreements, driving business growth and profitability.

### Business development manager , Platinum walltech Pvt.Ltd

JULY 2019 – OCTOBER 2022

During my tenure as a Business Development Manager at Platinum Walltech Pvt. Ltd, I spearheaded the development and implementation of strategic business growth plans, resulting in a 30% increase in sales revenue. I effectively led cross-functional teams to identify market opportunities and develop tailored solutions for clients. Additionally, I demonstrated strong leadership skills, fostering a culture of innovation and collaboration to drive the company's success.

## Education

### Bachelor of computer applications , IASE UNIVERSITY

JULY 2009 – AUGUST 2011