



# SAMPATH.M

Assistant Branch Manager

## PROFILE SUMMARY

SEEKING TO UTILIZE MY POTENTIAL EXPERIANCE IN AGENCY DISTRIBUTION MODEL,INSURANCE SALES,CUSTOMER RELATIONSHIP,TRAINING,BUSINESS DEVELOPMENT

## EDUCATION

- 2012 PG Diploma  
**Cms info tech Pvt Ltd, Bangalore**
- 2022 B.A  
**Tamil Nadu Open University (TNOU)**
- 2001 XIIth  
**Tamil**
- 1998 Xth  
**Tamil**

## WORK EXPERIENCE

- May 2024 - Present  
**Assistant Branch Manager**  
**Ensureti insurance Broking company**  
Driving Team of Relationship Managers,Train and Support them to recruit POSP Agents and Generate Business through them
- Sep 2023 - May 2024  
**Assistant Manager**  
**India Insure Risk Management Insurance Broking Services**  
Sales and marketing, team handling, Generating Leads and Business.
- Dec 2022 - Aug 2023  
**Chief Business Manager**  
**Turtlemint Insurance Broking Co**  
Driving a Team of Digital Leaders and Digital Partners and Generation Life Insurance Business
- Jun 2020 - Dec 2021  
**Associate Sales Manager**  
**Pramerica Life Insurance**  
Defence Channel,Driving a Team of Insurance Officer from Ex-servicemen,Giving Presentation in Army,Airforce,Navy,and Para military Camp ang Generating Life Insurance Business

## PERSONAL INFORMATION

- Email  
SAMPATH.BHT@GMAIL.COM
- Mobile  
(+91) 7904398980
- Total work experience  
8 Years 0 Month
- Social Link  
<https://www.linkedin.com/in/sampath-m-4b9431164/>

## KEY SKILLS

- Sales and Marketing
- Customer Relationship
- Business Development
- Insurance
- Finance
- Customer Relationship
- Business Development
- Insurance
- Finance

## OTHER PERSONAL DETAILS

- City  
Coimbatore
- Country  
INDIA

HOBBIES

READING, LISTENING SONGS

LANGUAGES

- tamil
- english
- hindi
- kannada

May 2019 - Feb 2020

Sales Officer

SBI Life Insurance

worked as Development Manager in Agency channel- Retail,Sales Officer,Marketing Executive,Creating Fresh leads,get appointment,meeting new customers and getting reference

May 2018 - May 2019

Development Manager

Edelweiss Tokio Life Insurance

recruiting and engaging insurance advisors into business

Dec 2012 - Nov 2015

Computer Hardware & Networking Trainer

cms computer institute,ganga nagar

Student Admission, ,training student and working Professionals,Customer Management

COURSES & CERTIFICATIONS

- Post Graduate Diploma in Hardware & Networking
- Diploma IN Traditional Health Science
- LICENTIATE Certified-Insurance Institute of India (Valid upto October 2026)
- BQP Qualified-National Insurance Academy (Valid upto January 2025)