



# SAMAD MUNIR SHAIKH

Plot No, 63B, New Vikasnagar, Near Defense Colony, Khed, Satara-415003  
7387945452 | samad5342@gmail.com

## EXPERIENCE

- Jul-2015 - Feb-2018**
  - **Associate Financial Service Manager (Bancassurance)**  
ICICI Prudential Life Insurance Co. Ltd  
Generating Life Insurance Business, Meeting With Bank Branch Manager, Achieving Monthly Targets, Customer Service, Customer Financial Planning, Renewal Collection, Training to Bank Staff, Achieving Bank Branch Life Insurance Target, Handling 2-3 Bank Branches of ICICI Bank
- Mar-2018 - Till Date**
  - **Assistant Manager (Field Operations & Retention)**  
Star Union Dai-ichi Life Insurance Co. Ltd  
Renewal Retention, Policy Servicing, Operations, Service 2 Sales, Handling Renewal Department of SUD Life insurance Satara Region, Handling All Branches of Bank of India & Union Bank of India Under Satara Territory, Meeting with Bank Branch Manager, Bank Staff and Generating Renewal Collection, Customer Retention Services, Renewal Collection, Achieving Monthly, Quarterly & Yearly Renewal Targets, Arrange Service Camps for Customer

## EDUCATION

- 2008**
  - **S.S.C**  
Pune Board  
Second Class
- 2010**
  - **H.S.C**  
Pune Board  
Second Class
- 2013**
  - **Bachelor of Business Administration (BBA)**  
Shivaji University, Kolhapur  
Second Class
- 2015**
  - **Master In Business Administration (MBA)**  
Shivaji University, Kolhapur  
First Class

## INTERESTS

- Movies, Traveling, Music, Beaches

## PERSONAL DETAILS

- Date of Birth : 27-02-1993
- Marital Status : Married
- Nationality : INDIAN
- Passport : R2764603
- Gender : Male
- Place : Satara