

<p style="text-align: center;"><b>Saket Makharia</b>  408, Skylark'A', Lokhandwala Complex, Andheri (west), Mumbai - 400053  Contact No.: +91 9819193309 Email: saketmakharia@gmail.com</p>		
<b><u>Objective</u></b>	To obtain a challenging career opportunity and excel in the prospective field by strong desire, hard work, exceptional interpersonal skills and great work ethics to accomplish my personal and professional goals	
<b><u>Qualification</u></b>	MBA	Mumbai Education Trust , Mumbai
	B.com	Mithibai College, Mumbai University
	M.com	Chetna College, Mumbai University
<b><u>Experience</u></b>	<p><b>Company: Desiya Fashions.</b>  Position: Accounts Manager  Period: September 2010 to present  Supervised accounts of the company.</p> <ul style="list-style-type: none"> <li>▪ Managed Accounts Receivable &amp; Payable details of the company.</li> <li>▪ Managed compliances like GST,TDS of the company.</li> <li>▪ Managed shipment dispatch related paper work.</li> </ul> <p><b>Company: Tata Motors Insurance Broking &amp; Advisory Services Ltd.</b>  Position : Assistant Manager  Period: June 2009 to August 2010</p> <ul style="list-style-type: none"> <li>• Managed Insurance sales penetration of 15 tata motors dealers across 3 states Bihar,Orissa &amp; Jharkand, and thereafter 13 tata motors dealers of Rajasthan.</li> <li>• Managed Insurance sales pentration of Nissan dealers as well as Tata Motors Commercial dealers across Rajasthan.</li> <li>• Co-ordinated with TBSS the back end operational office to improve our average response time to dealers grievances.</li> <li>• Ensured Orissa's dealer "Swapna Motors" remained No.1 throughout the year across the entire Eastern Region and No.3 pan India .</li> <li>• Convinced tough Bihar dealers on our business model in spite of their initial negative response &amp; higher commission demands.</li> </ul> <p><b>Company: Shree Gopal Textiles (Textiles Company)</b>  Position: Accounts Executive  Period: April 2005 to April 2007</p> <ul style="list-style-type: none"> <li>• Managed and wrote books of accounts.</li> <li>• Co-ordinated with banks to fulfill statutory requirements for pre-shipment and post shipment credit requirements</li> </ul> <p><b>Company: Twin Earth Securities Pvt. Ltd.</b>  Project Title: Research Analyst &amp; Marketing of financial products  Project Brief: Understanding stock market operations and marketing of Mutual funds</p>	
<b><u>Summer Project:</u></b>	<p><b>Company: Reliance Infrastructure Ltd.</b>  Project Title: Research Analyst</p>	

