

Rohit Kumar Singh

Vill+Post- Bharathi, PS- Simri, Dist- Darbhanga, Bihar 847428
7766985104 | rahulsingh11081996@gmail.com

Objective

To work in an environment which encourages me to succeed and grow professionally where I can utilize my skills and knowledge appropriately.

Experience

- Kotak Mahindra Bank Limited** 12/06/2023 - 16/12/2024
Sales Manager
 - To source business through branch channel, Refer base business & enquires through relationship managers.
 - Currently Handling Ahmedabad branches and Open market network.
 - Responsible for sourcing business from open market through Insurance Advisors & MF distributors channel
 - Managing & Coordinating with Credit, OPS and service department.
 - Increasing awareness & distribution of product through Network Channel
- Mahindra Insurance Brokers Limited** 28th Aug 2019 - 29th Aug 2020
Business Development Executive
 - Responsible for sourcing business from through Tieup Motor Agencies and Open Market for Motor Insurance as well as Non- Motor Insurance.
 - Responsible for sourcing business from open market through Insurance Advisors.
 - Responsible for the awareness of Motor insurance or Non - Motor Insurance.
 - Increasing awareness & distribution of product through Network Channel
- Kotak Mahindra Bank Limited** 16/12/2024 - Present
Branch Relationship Manager
 - To source business through branch channel, Refer base business.
 - Currently Handling Samastipur branches and Open market references.
 - Responsible for sourcing business from open market as well as through Map book assigned
 - Coordinate with Asset teams for the loan enquiries.
 - Increasing awareness & distribution of product through Network Channel

Education

- Woodbine Modern School** 2014
Secondary School Certificate
8.4 CGPA
- C M College, Darbhanga** 2014 - 2016
Higher Secondary Education
68.5%
- Admerit College western Campus** 2016 - 2019
Bachelor of Business Management
56.6%
- ITM University** 2021 - 2023
Master's of Business Administrative
7.25 SGPA

Skills

- Sales
- Effective Team Leader
- Problem Solving
- Decision Making

Achievements & Awards

- Certificate of Appreciation for work done as the Top SM by digital count for the month of Oct'2023
- Certificate of Appreciation for work done as the Top SM by SOH for the month of Jan'2024

Languages

- English
- Hindi
- Maithili

Personal Details

- Date of Birth : 05/10/1998
- Marital Status : Single

Reference

- **Kunal Desai - Kotak Mahindra Bank Limited**
National Sales Manager
Kunal.desai@kotak.com
9343972213