

CONTACT

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OBJECTIVE

Experienced Senior Sales Manager with proven success managing financial products for the mid-size commercial organization. I am looking for a challenging job with a rapidly growing organization that can provide me with a range of goals and offers to learn and implement new skills and technologies for the betterment of an organization. Gaining experience in managing sales and marketing with one of the most reputed insurance company.

PROFESSIONAL EXPERIENCE

JULY 2018 - STILL WORKING	<ul style="list-style-type: none">• SR. SALES MANAGER TATA AIG GIC LIMITED Recruit Health insurance advisors from open market through your natural market, coldcalling, reference, activities etc. After the recruitment, you need to train and develop the agents so that he can bring Health insurance business and achieve your business target. Demonstrate & represent the products of company and offers advices to agents and customers according to thier needs as well as thier financial condition.
JULY 2016 - JUNE 2018	<ul style="list-style-type: none">• SENIOR SALES MANAGER HOME CREDIT INDIA PVT LTD HOME CREDIT INDIA PVT LTD B to B Sales to HNI

EDUCATION

2016	<ul style="list-style-type: none">• B K School of Management PGD in Banking and Insurance Management Passed
2015	<ul style="list-style-type: none">• MAHATMA GANDHI UNIVERSITY MBA (Distance) 75.57%
2012	<ul style="list-style-type: none">• GUJARAT UNIVERSITY BACHELOR OF COMMERCE 52.44
2009	<ul style="list-style-type: none">• GSHSEB HSC (12th) 60.30%
2007	<ul style="list-style-type: none">• GSHSEB SSC (10th) 52.45%

KEY SKILLS

- Adaptability
- Quick Learner
- Flexibility

- Decision Making

LANGUAGES

- ENGLISH
- HINDI
- GUJARATI

INTERESTS

- CRICKET
- TRAVELING

TECHNICAL SKILLS

- BUSINESS & AGENCY DEVELOPMENT
- CUSTOMER RETENTION
- LEADERSHIP MANAGEMENT

ACHIEVEMENTS & AWARDS

- TATA AIG GIC LTD Got an award at PAN India highest activation and highest GWP.