

# A.RAMAKRISHNAN

## TERRITORY SALES MANAGER

PHONE | (+91) 9176008515  
EMAIL | aramakrish1984@gmail.com  
LOCATION | Chennai, INDIA  
EXPERIENCE | 13 Years 0 Month

### Key Skills

- Insurance Sales
- Insurance Broking
- Team Handling
- Insurance Training
- Life Insurance
- Agency Channel
- Sales Training
- Telecom Sales
- Non Banking Financial Services
- Health Insurance
- PO/BQP
- Banking Sales
- Financial Services Sales
- Banking Products
- Bfsi Sales

### Certification

- PRINCIPLE OFFICER / BROKER  
QUALIFIED PERSON  
Valid upto September 2026

### Languages

- Tamil
- English

### Profile Summary

I have strong experience in SALES and MANAGING TEAM .

### Work Experience

#### Territory Sales Manager

KLR PROTEGER INSURANCE BROKING PVT LTD  
09/2023 - Present

Taking care for Chennai territory sales for Life ,  
Health and Motor Business .

#### Sr BDM

D2C Insurance Broking Company  
11/2022 - 09/2023

Daily activities for recruitment of POSP and  
supporting their business .

#### Senior Relationship Manager

Kotak Mahindra Life Insurance  
06/2016 - 06/2020

Recruit quality Life Advisor s and develop them for  
being independent sales person for Life insurance.

#### Relationship Manager

Aegon Religare Life Insurance  
05/2013 - 05/2015

Generating the lead for doing portfolio management  
services .

#### Agency Development Manager

ICICI Prudential Life Insurance

05/2012 - 04/2013

Recruit the Advisor and train them to do the life insurance business .

**csr**

Reliance bpo pvt ltd

02/2008 - 10/2011

Handle The Incoming Call s From Reliance HNI Prepaid Customers And Providing The Solution.

**TME**

InfoVision Group

12/2006 - 02/2008

SELLING THE BAJAJ ALLIANCE INSURANCE .

## Education

**B.Tech/B.E. - Computers**

2006

Anna University

**12th**

2002

Tamil Nadu , Tamil

Grade - 60-64.9%

**10th**

2000

Tamil Nadu , Tamil

Grade - 60-64.9%