

# RAHUL MALLAH

## Branch Manager

Results-driven Branch Manager with 5 years of comprehensive experience in financial services. Polished in managing branch, promoting, and marketing branch products and allocating funds. Deeply familiar with banking rules and regulations. Friendly professional dedicated to promoting and maximizing sales opportunities.



✉ rnishad65@gmail.com

📍 Nallasopara , Mumbai, India

🐦 @RahulMa83263026

📞 9004904024

🌐 linkedin.com/in/rahul-mallah-064909b4

DOB-18-06-1993

## WORK EXPERIENCE

### Branch Manager OneInsure

08/2023 - Present, *Mumbai*  
Servicing Department handling Life ,Health , Travel and Motor Insurance , Mutual Funds

#### Achievements/Tasks

- MAHASANGRAM 2.0 (Awarded Protection Champion For Q3 (2023)
- Qualified For Internation Trip Twice Thailand & Vietnam In 2024
- Fast Track Promotion To Branch Manager & Team Handling
- Mutual Funds, Equity Delivery, Stock Research & Broking
- PMS, AIF, Gov& Cooperate Bonds And Co operate FD
- General Insurance And Claim Handling
- Product& Process Training of Team Members

### Assistant Sales Manager Max Life Insurance

07/2022 - 06/2023, *Mumbai*  
Bancassurance AXIS Bank LTD maintain good relationship with Banking partners Responsible for generating business month on month basis from 3 AXIS Bank Reviewed policy applications for errors and liaised with underwriters to facilitate quick completion process.

#### Achievements/Tasks

- SWAG CHAMPIONS LEAGUE NOV-DEC 2023
- LG ACTIVATION KICKOFF 2022

### Sales Development Manager HDFC Life Insurance

12/2018 - 10/2019, *Mumbai*  
Bancassurance with Co-operative Bank Channel Apna Sahakari Bank, Bassien Catholic and Bharat Bank Handling Insurance Business and maintained good Relation with Bankers

#### Achievements/Tasks

- IRDAI 2 S.P. MDRT Qualified
- Retro Night Goa Top 10 winner

### Customer Advisor Concorde Motors

07/2014 - 06/2018, *Mumbai*  
Automobile Accessories, Passenger and Commercial vehicle Dealer, RTO and Motor Insurance

## EDUCATION

### Bachelor of Commerce

M.P.S.P. Singh Degree College Of Arts, Commerce and Science

04/2010 - 05/2013, *Mumbai*

#### Courses

- Marketing & finance
- Grade A 65%

## SKILLS

Capital Markets

Money Markets

Microsoft Office, Excel, Powerpoint

Lead Generation

Futures & Derivatives

## ACHIEVEMENTS

100% KRA completed in 6 Months  
(08/2022 - 02/2023)

Successfully upsold additional products and services to existing clients increases 20% Revenue (08/2023 - Present)

Increased in repeated business by maintaining strong relationships with existing clients.  
(08/2023 - Present)

## LANGUAGES

Hindi

*Native or Bilingual Proficiency*

English

*Full Professional Proficiency*

Marathi

*Full Professional Proficiency*

## INTEREST

History

Books

Global Economy

## CERTIFICATION

### Diploma In Computer Graphics& Application

06/2012 - 12/2012

*Mumbai*