

Prathamesh Sopal

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CAREER OBJECTIVE:

To be a part of an organization where I can grow in terms of knowledge, skills, attitude and put to an effective use of my analytical abilities and professional competence so as to align self-development with organizational development.

WORKING EXPERIENCE:**Deputy Manager, Bajaj Allianz GIC, Head Office, Pune May'22 to Present**

Leading general insurance company in private sector. I worked here as a Deputy Manager in Non Motor Claims Department – Central Team

Roles and Responsibilities:

- Regular reviews and monitoring the performance of the **PAN India Non Motor Claims** team and guiding them for further improvement
- Compliance of IRDA guidelines with timely submissions of data
- Training on 'Claims Handling Process and Customer Satisfaction' to internal claims team, legal team, sales team, agents, brokers etc.
- Strategic leader and quality insurance services to customers
- Strategically handling claims reported on account of Natural Calamity :
 - Preparation of action plan by collaborating with Zonal Managers & Surveyors
 - Ensuring faster claim settlement and on account payments
 - Timely submission of required data to IRDAI (Reported, Settled, Outstanding)
 - Conducting regular reviews and giving on the spot solutions
- Litigation Matters :
 - Decision on whether to appeal or honour the award passed by Hon'ble court
 - To help in preparation of statement of defence, grounds of appeal, affidavits etc.
 - To help counsel as well as legal team in understanding of insurance terms, surveyors observations & loss assessment
- Audit Matters :
 - To help auditor in submission of data and resolve queries of Internal, External, ISO Audits etc.
 - To participate in audit meetings
- MSME Project :
 - Working on MSME website for 46 products of Non Motor where STP & Lead Generation design pages & contents created

CORE COMPETENCIES

- ✓ Multi-disciplined approach to achieve organizational objectives
- ✓ Capture, develop, share & effectively using organizational knowledge
- ✓ Promote healthy atmosphere and ethics at work place
- ✓ Deals with various clients with good communication skills
- ✓ Strong Analytical and Problem solving skills
- ✓ Self-Starter and Independently Responsible
- ✓ Proactive & updated with changing market situations

Product Manager, ICICI Lombard GIC, Head Office, Mumbai (Placed through CA Campus)**Sept'17 to May'22**

I worked here as a Product Manager in 'Corporate Property - Claims' vertical.

Roles and Responsibilities:

- Products handled : Fire and Miscellaneous
- Claim value handled exclusively : Above INR 50 Lakh **PAN India basis**
- To control losses by ascertaining true & fair claim amount i.e. determining Business Interruption and Material Damage losses
- To analyze various products & assisting underwriters to design competitive product
- Strategic leader and quality insurance services to customers
- To present month-wise performance of property claims in ED review
- To Handle agents, brokers with effective communication skills
- To Comply with IRDA Guidelines
- To Train internal team, agents, brokers and external stakeholders
- To take monthly reviews of regional teams at PAN India Level

I worked with Audit & Tax teams which helped me to develop an analytical approach. I could meet tight deadlines & maintain professional quality in my work. The experience provided me valuable environment for client interaction and building professional relationships.

Direct Tax & Indirect Tax:

- Prepared submissions & represented before Revenue Authorities for scrutiny assessments
- Liaison with the Department for matters like rectification applications, demand & refund applications
- Prepared Computation of Income and filing of Return of Corporate & Non Corporate clients
- Undertaken compliance related activities for various clients including:
 - Filing of GST returns
 - Exclusively handled GST & Income Tax Audits
 - Tax matter consultancy

Auditing and Advisory:

- Team Leader and member for Statutory as well as Tax Audit Assignments for diverse portfolio of clients.
- Responsible for designing of audit plans through to the finalization process involving direct communication with client at various levels. Other responsibilities included analysis of financial statements, preparation of statutory reports, audit performance reports and providing Indian GAAP and IFRS assistance to clients.

PROFESSIONAL AND ACADEMIC QUALIFICATION**Professional Qualification**

- Chartered Accountant, ICAI, India
- Diploma in International Financial Reporting Standard (IFRS), ACCA, UK
- Associate in Insurance Institute of India (III)

Academic Qualification

- Bachelor of Commerce - BMCC College, Pune University 2015. Grade : First Class
- HSC - BMCC College, Maharashtra State Board 2012. Marks : 84%
- SSC - Maharashtra State Board, 2010. Marks : 89%

IT SKILLS

- Proficient with Microsoft Excel, Word and Power Point
- Working Knowledge of Tally ERP

ACHIEVEMENTS

- MD and CEO Appreciation Award in Bajaj Allianz GIC for innovative thinking and outstanding performance
- High Flyers and Champ awards received in ICICI Lombard for settlement of INR 44 Cr claim single handedly
- Received scholarship in fourth and seventh standard
- Secured Exemption in Direct Tax as well as Indirect Tax Law at CA Final Level
- Secured Exemption in Accounts as well as Advance accounts at CA IPCC Level

EXTRA CURRICULAR ACTIVITIES

- 2 Times Zonal Level Chess Player (3rd and 5th at District Level)
- Elementary and Intermediate Exam of Drawing cleared
- Regular Trekking and Mountaineering. Trek Leader in many treks.

PERSONAL DETAILS

- Permanent Address : 20, Shiv-shilp Colony, At. Pt.- Vairag, Taluka – Barshi, District- Solapur – 413 402
- Present Address : A 202, Reelicon Felecia, Pashan, Pune 411 021
- Date of Birth : 21/12/1994
- Languages Known : English, Hindi, Marathi