

Prajapati Prakash Kanjibhai

At Parsa , Ta- Mansa , Dist Gandhinagar
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Objective

To work in an environment which encourages me to succeed and grow professionally where I can utilize my skills and knowledge appropriately.

Experience

- Cambay hotels and resorts** Jun 2009 - Sept 2012
Team leader in online process
I have worked in this company as a post of team leader , in this company my work was totally online,I have sold many products like holiday membership, holiday package, and Fixed deposit scheme, I have total 3 year experience for online work in this company
- Landmark Insurance Brokers Pvt Ltd** October 2012 - December 2015
Team leader
In this company my work was totally online , i have sold policy motor and health in Pune from Ahmedabad, and i have experience in generate new Posp code , issue policy , provide quotation, solved Posp query , and how to increase business by Posp code
- IRSS insurance brokers Pvt ltd** January 2016 - 30 March 2023
Sales manager
I have total 6 year experience as a Post of sales manager , my work in this company hundle all Posp query , generate new Posp code , Posp activation , provide quotation, issued policy, provides new schemes for sales target , i am hundling my team , maintained good realation with Posp agents for achieve best target, we always tring for good support because if we can give best support our Posp agent always provide to us reference for new Posp so we can give best target in my company
- Renew buy insurance brokers** 4 April 2023 - 19 December 2023
Senior sales manager
I have worked as a senior sales manager and my work was generat business through posp advisor ,
- Policy bazar insurance brokers** 20 December 2023 - 15 July 2024
Relationship Manager
I have worked as a senior sales manager and my work was generat business through posp advisor, creat new post for life motor and health business,In policy bazar I have learn life insurance work also I have great experience in motor and health so I have achieved and closed all type of business lead,

Education

Course / Degree	School / University	Grade / Score	Year
S.S.C	Gujarat secondary education board	54	2003
H.S.C	Gujarat Higher secondary education board	55	2005
B.A (English literature)	Gujarat University	60	2008
C.C.C	Gove approved computer academy	65	2009

Skills

- Communication skills , Performance improvements customer relation Team oursight Stuff supervision Complex problem solving Strategies and goals.

Interests

- Writing ,Reading,Photography e.t.c

Personal Details

- Date of Birth : 31/8/1987
- Marital Status : Un married
- Nationality : Indian
- Place : Parsa



PRAJAPATI PRAKASH KANJIBHAI