

CURRICULUM VITAE

Pradeep Kumar Singh

Current Address :

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Permanent Address:

House No.-178 Bitthalpur
Dist.- Varanasi , U.P.
Pin - 221105

Career Objective:

Seeking a career with a reputed organization where I utilize my skills, Knowledge and experience in management, operations in a challenging role that allows for advancement and growth.

Professional Exeperience:

Designation : ACH (Associate circle Head)
Organization : HDFC Life Insurance company limited.
Group : Agency
Duration : 21May 2024 to Till date.
Location : Mau.

1-Handling ON Role 10 BDM and SM Team Branch Team.

Professional Exeperience:

Designation : AM (Area Manager)
Organization : Reliance Nippon Life Insurance company limited.
Group : CDA(CHANAL DEVELOPMENT ASSOCIATE).
Duration : 01Appril 2023 to 15/05/2024 Till date.
Location : Allahabad.

- 1 Handling ON Role STM, TM and SREM Branch manager Teams with looking 6 locations.
- 2 Handling Allahabad Location CDA Team
- 3 Organized daily Moring meeting with BMS.
- 4 Give a best activity plan for input and output.
- 5 Supervise the activity plan Business Associates & his Team.
- 6 Development of CDA, agent & IM through prospecting habits, Training & JFW.
- 7 Promote motivate CDA Career progression program to make them join the organization.
- 8 Achieve Business Targets with all parameters.
- 9 Last 3 Years (21/22/23) win CEO 13th Month Persistency award Persistency 89%.
- 10 Produce CEO SELECT and MDRT in Allahabad.

Designation : STM(Senior Territory Manager)
Organization : Reliance Nippon Life Insurance company limited.
Group : CDA(CHANAL DEVELOPMENT ASSOCIATE).
Duration : 01Appril 2022 to31/March2023.
Location : Ballia.

- 1 Handling on roll SREM Teams with looking 4locations (Ballia,Rasra,Ghazipur&Deoria).
- 2 Handling self-location Ballia CDA Teams.
- 3 Promote2 REM to TM.(Gazipur and Rasra location)

Designation : **TM (Territory Manager)**
Organization : **Reliance Nippon Life Insurance company limited.**
Group : **CDA(CHANAL DEVELOPMENT ASSOCIATE).**
Duration : **01Sep2016 to31March2022.**
Location : **Ballia.**

- 1 Handling on roll SREM Teams with looking 1locations (Rasara,).
- 2 Handling self-location Ballia CDAs Team.

Achievement:

1. **Achievement of RM Sir certificate.**
2. **Achievement of Zonal head certificate.**
3. **Achievement of CDO Certificate (Covid Year2020).**
4. **Achievement of CH Sir Trophy (2022)**
5. **Limra last 4 year 85%last financial years (20,22,23 and till 2024).**

Professional Exeperience:

Designation : **Assistant Branch Manager**
Organization : **TATA AIA Life Insurance company limited.**
Group : **Business Associate model.**
Duration : **18May2015 to 31Aug2016.**
Location : **Varanasi**

Handling Off Role Team B.A, P.B.A, I.P.B.A and D.P.BA.

Professional Exeperience:

Designation : **Senior Business Manager**
Grade : **E -2**
Organization : **PNB Met Life Insurance company limited.**
Group : **Agency**
Duration : **17Jun2014 to Till 07May2015 .**
Location : **Varanasi .**

Handling on role team IM (Insurance Manager)

PRIOR EXPERINECE:

Designation : **Sales Manager**
Grade : **B-1**
Organization : **Aviva Life Insurance company limited.**
Group : **DSF**
Duration : **17 Oct 2011 to 16Jun2014**
Location : **Varanasi.**

Handling Adviser (IRDA License Holder)

PRIOR EXPERIENCE:

Designation	:	Business Manager
Grade	:	P-3
Organization	:	Aegon Religare Life Insurance company limited.
Group	:	Tied Agency
Duration	:	19 Aug 2009 to 12 July 2011
Location	:	Varanasi

Handling Adviser (IRDA License Holder)

ACHIEVEMENT

Promotion 1/06/2011 as a Senior business manager.

PRIOR EXPERIENCE :

Designation	:	Team Manager
Grade	:	T.L-1
Organization	:	IDBI Bank Ltd..
Group	:	Carnet Account
Duration	:	20th January 09 to 17th Aug 09
Location	:	Varanasi U.P

Key skills:

- 1 Possess excellent analytical, logical and problem-solving skills coupled with the ability to perform under pressure.
- 2 Excellent interpersonal and communication skills and ability to work in multi-cultural Environment.
- 3 Good experience working in both Urban and Rural Areas.

Education Qualification :

- 1 10th U.P. Board Year of Passing 2000, 2nd Division.
- 2 12th U.P. Board Year of Passing 2002, 2nd Division.
- 3 Graduation Purvanchal University Year of Passing 2005, 1st Division.

PERSONAL PROFILE:

Father's Name	:	Shri Rajesh Kumar Singh
Date of Birth	:	15th July 1984
Marital Status	:	married
Child	:	2(Daughter and Son)
Gender	:	Male

Nationality : Indian
Language Known : Hindi & English
Permanent address : house no. 178, Vitthalpur, Varanasi U.P 221105.

DATE:

PLACE:

(Pradeep Kumar Singh)