

CURRICULAM VITAE

PANKAJ SHARMA

ADD- E-35 Tansen Nagar Gwalior (M.P.) 474002

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CAREER ASPIRATION

Desire to Work in Company That Uses my Knowledge, Talent, Hard Work, Dedication and Sincerity in a Well Manner. I am Looking For That Great Opportunity as a Production Engineer That Offers Me Challenging Assignment, Professional Development and Career Growth,

SUMMARY

About 7 years Experience in Mould Manufacturing, Mould Maintenance, Mould Development, Breakdown Analysis, Injection Moulding Process, R-RIM, Computer operation , Masterbatch Marketing & Insurance Agency development & Insurance Business and Sales .

EDUCATION

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1. **‘DIPLOMA in Plastic Mould Technology’** From Central Institute of Plastics Engineering & Technology-Bhopal With 70.32% in 2012 .
2. Pro/E Wildfire 5.0 from CIPET.
3. Unigraphics 7.5 from CIPET.
4. DIPLOMA in Computer applications.

PREVIOUS WORK EXPERIENCE

1. **1.5 Year Experience in ‘HDFC LIFE INSURANCE COMPANY LTD.’ Gwalior as a ‘Agency development Manager’ (Agency Business Partner Channel)’.**

JOB RESPONSIBILITY

1. Team Management.
2. Advisor Development & Drive to Life Insurance Business .
3. Customer Handling.

3. 2 Years Experience in ‘HDFC ERGO GENERAL INSURANCE COMPANY LTD.’ Gwalior as a ‘Assistant Agency Manager’ (Health Agency Channel)’ .

JOB RESPONSIBILITY

1. Team Management.
2. Advisor Development & Drive to Health Insurance Business .
3. Customer Handling.

4. 3 Years Experience in ‘EXIDE LIFE INSURANCE COMPANY LTD.’ Gwalior as a ‘Agency Development Manager’ (Agency Channel)’ .

JOB RESPONSIBILITY

1. Team Management.
2. Advisor Development & Drive to Insurance Business.
3. Customer Handling.

5. 1 Year experience in ‘G.P.INTERNATIONAL’ Gwalior as a ‘PBI Marketing Manager (master batch).

JOB RESPONSIBILITY

1. Create market.
2. To Maintain The data of our Customer.
3. Customer Handling.

SPECIALZATION AREA

1. Computer Operations.
2. Masterbatch Marketing..
3. Insurance Business .
4. Tied Agency channel.

PERSONAL DETAILS

Father's Name : Mr. Rajesh Sharma

Father Occupation : Business

Hobbeis : Reading, Writing Story & Songs & Dancing

Sex : Male

Date of birth : 11 Oct 1993

Martial status : Married

Nationality : Indian

Language : Hindi, English

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Date-

Place- Gwalior

(Pankaj Sharma)