

MR. NAGPURE NITIN JAYDEV

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Permanent Address:- Laxmi nagar, Near Pandit Hospital, Bhingar, Ahmednagar, Maharashtra 414 002, India.

Objective

To be the part of organization where the management structure recognizes & reward loyalty, hard work & ambition of employee by providing growth opportunity & necessary infrastructure that could contribute to the company.

Education Qualification

Qualification	School/college	University	Year	Percentage
MCOM	Babuji Avhad Collage	Pune		Pursuing
B COM	New Arts Commerce & Science College	Pune	2011-2012	50.22%
HSC	New Arts Commerce & Science College	Pune	2008-2009	50.33%
SSC	A E S's Bhingar High school	pune	2006-2007	52.00%

Experience

★ Future Generali Insurance Co Ltd (30 Sep 2022 To till Date)

Designation :- Senior Sales Manager

Responsibilities:-

- Recruit the team of agents, motivate them and enable them to source the insurance business.
- Training & motivating the agents to qualify contests
- Identify agents & provide services
- Coordinating with others department such as U/W, claims & Branch sales operation.
- To meet agents, leads provider intermediaries on a regular basis & maintaining records of the same in a planned manner.
- Client servicing for better customer delight & consistent business generation.
- Also handled all types of process i.e, claims customer complaint, quotations, discounts & payouts.

★ Bajaj Allianz General Insurance Co. Ltd. (Oct 2019 to 28 Sep 2022)

Designation:- Sales Manager

Responsibilities:-

- Tie-up with new private car & Two wheeler dealers.
- Recruit New agent for local business.
- New & existing dealer monthly activation.
- Handling Four verticals (others NTU, MIDS, CV & TWL dealers)
- To meet dealers on a regular basis & maintaining records of the same in a planned manner.
- Also handled all types of process i.e, claims customer complaint, dealers' tie-up, quotations, discounts & payouts.

★ **Chola Insurance Distributer Service (Sept 2018 to Sept 2019)**

Designation:- Branch Manager

Responsibilities:-

- Handling Sales Team
- Recruit agent team & develop the business
- Training & motivating the agents to qualify contests
- Identify dealers & provide services
- Coordinating with others department such as U/W, claims & Branch sales operation.
- To meet agents, leads provider intermediaries on a regular basis & maintaining records of the same in a planned manner.
- Client servicing for better customer delight & consistent business generation.
- Arranging campaigns & various events at branch & outside locations.

★ **Shriram General Insurance Company Ltd (Dec 2015 to Aug 2018)**

Designation:- Marketing Executive

Responsibilities:-

- Recruit the team of agents, motivate them and enable them to source the insurance business.
- Handling TWI & Pvt Car dealership & Agent
- Sales of policies through agents in the assigned territory.
- Sales motor insurance through Agent (Pvt Car,GCV, PCV,MISC D)
- Handling all types of process that is claims, costumer complaint & channel partner issue like dealer tie up product training, quotation, discount, payout, policies & endorsement.
- Managing entire general insurance business portfolio through Dealer DSA & Renewal retention from Ahmednagar Location.

Technical skill

- ★ CCC
- ★ Tally ERP 9
- ★ DTP
- ★ English Typing 30w.p

Personal Information

- ★ Father's name :- Nagpure Jaydev Krushna.
- ★ Date of birth :- 13th April 1992.
- ★ Gender :- Male.
- ★ Nationality :- Indian.
- ★ Religion :- Hindu.
- ★ Marital status :- Married.
- ★ Language known :- English, Hindi & Marathi.
- ★ Hobbies :- Travelling.

Achievements

Bajaj Allianz General Insurance Co. Ltd.

- 1) Reinstate Campaign scheme Dec 20 to March 21- Dubai Qualified
- 2) NTU Diwali Bonanza Mission 300 – Qualified.

Declaration

I hereby assure that all information submitted by me above is correct & true to the best of my knowledge.

- **Date:-** ____/____/____.
- **Place:-** Ahmednagar.

Signature: