

RESUME

S. Naveen kumar

153,Ramamoorthy Nagar,

Krishnam palayam,

Erode-3.

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Career Objective:

To secure a challenging position where can I able to contribute my skills and work sincerely to keep the organization at the apex of professional excellence.

Academic Chronicle:

Completed BCom(CA) from Nandha Arts and Science College, Erode and finished MBA in KPR School of Business

Course	Institution	Board/University	Year of Completion	Grade/Percentage
MBA (Finance & Marketing)	KPR School of Business, Coimbatore	Anna University, Chennai	2013	7.0 CGPA
BCom(CA)	Nandha Arts and Science College, Erode	Bharathiar University, Coimbatore	2011	71
XII	Nandhi Matric Hr.Sec.School,Erode	Matriculation	2008	81
X	Nandhi Matric Hr.Sec.School,Erode.	Matriculation	2006	60

Internship Details:

Project Title: A study on Consumer Perception towards “**SPENCER’S RETAIL LIMITED**”, at Erode in the year of 2012-2013.

Description:

- Marketing Department

Technical Skills:

1. MS office,
2. HTML,
3. TALLY.

Certificates:

- Cleared **IRDA Insurance Brokers at NIA Pune**, get License for it.
- Diplomas in **Finance and Accounts** certificate at Aptech erode.

Professional Experience:

- Presently have Nine Plus years working experience Area Manager (Tamilnadu) in **SMC Insurance Brokers Private Limited**, New Delhi.
- The **Key Roles** for me are as:(**Honda & KIA Motors**):
- Claim settlement
- Renewals
- Documentation
- Endorsements
- Client Dealings
- Any other Support as required by **Dealership**
- Provide information about any unresolved or pending issues to the reporting officials of SMC (Relationship Managers)as and when ever required
- Product Awareness
- Ensure data security
- To keep a track of pending claims at the workshop: To Coordinate with the claim Manager at the workshop for the status of each claims. If needed, they will also coordinate with the Insurer/Surveyor to get the claim settled
- To comply with the punctuality and disciplinary policies
- To follow the guidelines of the company policies .

Some Extra performance at SMC Insurance Brokers Private Limited,New Delhi:

- For being the **top performer** overall **Renewal Retention in HONDA MISP** Program for the year of **2022-2023**
- Motor Insurance service Provider(MISP) signed Two dealers at Erode(Home town Location)
- Point Of Sale(POS) 5 done at my hometown Erode Location
- Health Policies 25 done during Covid Period

Recent Performance:

- For being the **top performer 1st year Renewal Retention in HONDA MISP** Program for the year of **2023-2024**.
- Signed Point of sales(POS) fleet Insurance(Transport) big deal at my hometown(Erode) Location
- Going to sign one OEM tie up with car care services at PAN India.

Awards and Recognitions:

- Participated in **PRODUCT MARKETING** event in National level management meet conducted at Nandha Engineering on October '11'
- Participated in **STUDENT EXCHANGE PROGRAMME** at KPRSB in the year of 2012
- Participated in **BEST MANAGEMENT** in conducted at Kongu Engineering College on March'12'.
- Event Co-coordinator for **STOCKWAR** event in **NISHAAN'12**, National Level Management Meet at KPRSB in the year of 2012

Extra-Curricular Activities:

- Participating Intra school-Meet
- Donating Blood Periodically

Personal Particulars:

Name	:	NAVEEN KUMAR.S
Father Name	:	Mr.Sekar.K.C(Late)
Mother Name	:	Mrs.Banumathi.N.S
Spouse Name	:	Mrs.Gayathri.D
Permanent Address	:	153, Ramamoorthy Nagar, Krishnam palayam, Erode-3
Gender	:	Male
Date of Birth	:	1 st August 1990
Nationality	:	Indian
Married Status	:	Yes
Favorite Pursuit	:	Listening to music, Surfing on Net
Language Known	:	Tamil, English

Declaration:

I hereby declare that the information furnished above is complete and correct to the best of my knowledge.

Place: Erode

Signature

Date :

S. Naveen Kumar