

# Naveen Chakravarthy

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naveenchakravarthy266@gmail.com

## Objective

To work in an environment which encourages me to succeed and grow professionally where I can utilize my skills and knowledge appropriately.

## Experience

- SPADE INC** 08-09-2023 - Working till date  
Key relationship manager
  - Working as a key relationship manager in sales team
  - Making new business motor & health insurance As Company mapped irda agents.
  - After the call conversation with new clients and existing clients sending all the brouchers & insurance Benfits
  - details through email,whatsapp.
  - Fixing the appointment face to face.
  - Taking Regular follow up with the agents and customer.
- Altruist Technologies pvt ltd** 30-09-2021 - 04-08-2023  
Associate
  - Bajaj Allianz General Insurance.
  - Worked as a relationship manager making POS CODE
  - Giving the target to IMD( agents) for monthly business explaining present offers and insensitive for the month
  - Providing the quations to imd through whatsapp & email.
  - Raising the ticket for approval through email,
  - Taking approval from underwriter.
  - Sending the payment link to their registerd email.
- Mentor Consultancy Service** 09-01-2018 - 15-09-2021  
Business Development Manager
  - Making calls and Metting new clients understanding their requirement.
- Karnataka Investigators** 14-10-2014 - 31-12-2017  
Recovery Executive
  - Worked as a recovery executive
  - Sendiing the details of monthly Emi through ivrs message and their register email
- Rajiv Gandhi English medium School** 20-07-2009 - 23-06-2014  
Customer Service
  - Handling the Customer complaints,
  - Resolving the issues,
  - Maintaining the records.

## Education

- **Sri Krishnadevaraya university**  
Bachelor Of Business Management  
74%

2006 -2009

- **Info world**  
Diploma computer application and office automation  
89%

2018-2019

## **Skills**

- Sales
- Team Building
- Problem Solving
- Decision Making

## **Achievements & Awards**

- Bajaj Allianz General Insurance. Exemplary performance of festival fiesta OVERALL PREMIUM CAMPAIGN  
Exemplary performance of festival fiesta FRESH RETAIL HEALTH Bajaj Allianz General Insurance Best  
performance of the team POS SKYRM Bajaj Allianz General Insurance Best performance of the year Altruist  
technologies pvt ltd

## **Activities**

- Farming Activites
- Watching the documentaries and sports through the weekends

## **Languages**

- English
- Hindi
- Telugu
- Tamil

## **Computer Skills**

- Computer application and office automation
- Ms dos
- windows xp
- Good knowledge in Microsoft word

## **Personal Details**

- Name : Naveen chakravarthy  
Dob : 11-01-1991  
Nationality : Indian  
Religion : Hindu

## **Declaration**

- Declaration  
I hereby certify that all the information provided above is true to the best of my knowledge  
Place : Hyderabad  
Date :

Naveen chakravarthy