

CURRICULAM VITAE



MONJUL BORAH

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Career Objective:

To be a vital part of an organization that encourages learning and has a proactive working environment so that I grow with the organization and gain valuable experience.

Work Experience:

Started Career with **Reliance Nippon Life Insurance** (ADM channel) as a Life Advisor (LA) from November 20, 2018 till August 4th, 2022.

Working with **Bajaj Allianz Life Insurance Co. Ltd** from August 19th, 2022 to 11 September 2023.

As a Sales Manager (SM) **Bancaassurance** in **BANDHAN BANK**.

Started Working with **CANARA HSBC** as an R.O from 15th of September to 17th of January 2024 in **Canara Bank**.

Core competencies-

Sales ,Marketing & Operational.

- ⇒ Implementing operational strategies as a part of brand building and market development effort with the cooperation of the Agency Partners.
 - ⇒ Building up good relation with the BRANCHES for further sales strategies with their customers by further implementing their Career growth.
 - ⇒ Finding out different avenues to increase the Branch Business and implementing the plans & strategies.
 - ⇒ With a period of 1 years in the Agency Business I had managed to build up a strong base and achieved 2019 best sales award in the branch (March) as a Life Advisors in RELIANCE NIPPON LIFE INSURANCE.
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Achievements:

1. Qualified For Kolkata Trip for Business with more than 250% achievement in Reliance Nippon Life Insurance, 2019.
2. Certificate of Appreciation received from Regional Manager and Director for outstanding performance during LOCKDOWN in Reliance Nippon Life Insurance ADM Channel for the month of January and March 2020.
3. Promoted to ADM in Reliance Nippon Life Insurance.
4. Qualified in various Contest, Certified by RH and ZH, for achieving targets and did highest business on JFM 2022 in Tezpur Cluster at Bajaj Allianz.
5. Earned Badge of Honor in the month of September for achieving my target in Canara HSBC life insurance co ltd.

Academic Qualification:

YEAR OF PASSING	CLASS	INSTITUTION NAME	BOARD	%
2006	H.S.L.C	SACRED HEART SCHOOL	SEBA	43
2008	H.S.S.L.C	KBR COLLEGE	GAUHATI UNIVERSITY	48
2012	B.A M(ENGLISH)	TEZPUR COLLEGE	GAUHATI UNIVERSITY	52

Technical Qualification

1. Business Computer Application (BCA)
2. DOEACC CHM 'O' LEVEL

Date of Birth: 4th of July 1990

Permanent Address

C/O Lt Bhadreswar Borah
Village: Kharamakha
P.O: Mazbat
P.S: Mazbat, Dist: Udalguri
State: Assam
Pin: 784507

The above cited information is true to the best of my knowledge.
Borah

Monjul