

# Krishna Gupta

## Sales Consultant



### Employment History

**SENIOR SALES EXECUTIVE at POLICYBAZAAR.COM, Gurgaon**

JUNE 2022 – OCTOBER 2024

- Trained and mentored sales representatives on effective sales techniques, resulting in an increase in sales closures by X%
- Utilized sales techniques and strategies to build customer relationships and close sales, resulting in a X% increase in sales

**SALES CONSULTANT at STAR HEALTH ALLIED INSURANCE COMPANY, New Delhi**

OCTOBER 2019 – MARCH 2022

- Utilized a CRM system to track customer data and monitor sales performance
- Analyzed market trends and customer needs to identify growth opportunities, resulting in a X% increase in sales
- Analyzed customer data to identify potential sales opportunities and generate leads

### Education

**12th at SS INTER COLLEGE, Hāthras**

JUNE 2017

**10th at SS INTER COLLEGE, Hāthras**

JUNE 2015

**BA IN POLITICAL SCIENCE(UNDER GRADUATE) at DR BHIMRAO AMBEDKAR UNIVERSITY, AGRA**

JULY 2022

### Courses

**DIPLOMA IN COMPUTER at Bhartiya Computer Institute**

### Details

Gurgaon, INDIA

7302728919

[krishna44.kg@gmail.com](mailto:krishna44.kg@gmail.com)

### Skills

Effective Time Management

Ability to Multitask

Fast Learner

Ability to Work in a Team

Communication Skills

Customer Service

### Languages

ENGLISH

HINDI

JANUARY 2016 – DECEMBER 2016

## **TALLY ERP9 at DOLPHIN COMPUTER INSTITUTE**

FEBRUARY 2019 – NOVEMBER 2019

