***RESUME***

 **K. VINOTH KUMAR**

 **NO 32 CHETTY STREET TIRUPATTUR 635601**

**Contact No: 6381548914**

**Mail: vinothleo0411@GMail.com**

**CAREER OBJECTIVE:**

 **To seek a challenging carrier to exhibit my potentials and to enhance my knowledge by keeping abreast with the emerging trends and to contribute for the development institution where I serve**

***Having 8& half years in financial companies***

**ACADEMICALLY QUALIFICATION:**

|  |  |  |
| --- | --- | --- |
| **Qualification** | **Board/ University** | **Year**  |
| **S.S.L.C** | **Government Boys hr sec tirupattur** | **1995** |
| **H.S.C** | **Government Boys hr sec tirupattur** | **1997** |
| **B.A** | **University of Madras** | **2001** |
|  |  |  |

**EXTRA CURRICULAR ACTIVITIES:**

* **D.C.A. Diploma in Computer Application**
* **A.D.C.A. Advanced Diploma in Computer Application.**

**WORKING EXPERIENCE:**

**Worked as a Marketing Executive at Citi Financial (Personal Loans) at Hosur for Aug 2005 to Aug 2009**

* **Achievement for Month 2 Laksh 15 Files**

**Responsibility**

* **Make cold call to get appointment & meet the person to buy the financial product that is personal loans Cross selling of mutual funds, securities, deposits,**
* **Meeting the corporate people ask them to take personal loan**
* **Explain the terms & condition to avail the loan**

**Worked as a TERRITORY INCHARGE- MARKETING, AT CHOLA BUSINESS SERVICES LTD (DSA), At Vellore for SEP-2009 toNOV-2011**

**Worked as a SALES MANAGER AT DSA MAGMA At VELLORE For Dec 2011 to April 2018**

* **Selling all the financial products**
* **Meet the customer give him/her best plan like, Life & Non-Life Insurance Products.**
* **Achieving the month on month target**
* **Building good relationship with customer to cross sell other product**
* **Selling LIFE INSURANCE**
* **Meet the customer give him/her best plan like, Life Insurance Products.**
* **Achieving the month on month target**
* **Building good relationship with ADVISOR S**

**Worked as a MANAGER at SRI VALLI AGENCY At Vellore MAY 2018 to Dec 2022**

**Cocola ,food products and team handel and direct marketing area cover vellore,ranipet , kanchipuram ambur ,vaniyambadi**

**Achive on branch target sales month on mont**

**Worked as Sales manager at MANIPAL CIGNA HEALTH INSURANCE CO LTD Dec 7 th 2022 to Oct 2023**

**PERSONAL**

 **NAME : K. VINOTH KUMAR**

 **Father’s Name : C. Kubendran.**

 **Date of Birth : 20-06-1979**

 **Gender : Male**

 **Marital Status : Married**

 **Religion : Hindu**

 **Language : English, Tamil, Kannada& Telugu**.

#  DECLERATION

**I here by declare that all the information furnished above is true to the best of my knowledge.**

**Place: VELLORE Signature Applicant**

**Date: (K. VINOTH KUMAR)**