

RESUME

K. VINOTH KUMAR

NO 32 CHETTY STREET TIRUPATTUR 635601

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CAREER OBJECTIVE:

To seek a challenging carrier to exhibit my potentials and to enhance my knowledge by keeping abreast with the emerging trends and to contribute for the development institution where I serve

Having 8& half years in financial companies

ACADEMICALLY QUALIFICATION:

<u>Qualification</u>	<u>Board/ University</u>	<u>Year</u>
S.S.L.C	Government Boys hr sec tirupattur	1995
H.S.C	Government Boys hr sec tirupattur	1997
B.A	University of Madras	2001

EXTRA CURRICULAR ACTIVITIES:

- **D.C.A. Diploma in Computer Application**
- **A.D.C.A. Advanced Diploma in Computer Application.**

WORKING EXPERIENCE:

Worked as a Marketing Executive at Citi Financial (Personal Loans) at Hosur for Aug 2005 to Aug 2009

- **Achievement for Month 2 Laksh 15 Files**

Responsibility

- ❖ **Make cold call to get appointment & meet the person to buy the financial product that is personal loans Cross selling of mutual funds, securities, deposits,**
- ❖ **Meeting the corporate people ask them to take personal loan**
- ❖ **Explain the terms & condition to avail the loan**

Worked as a TERRITORY INCHARGE- MARKETING, AT CHOLA BUSINESS SERVICES LTD (DSA), At Vellore for SEP-2009 to NOV-2011

Worked as a SALES MANAGER AT DSA MAGMA At VELLORE For Dec 2011 to April 2018

- **Selling all the financial products**
- **Meet the customer give him/her best plan like, Life & Non-Life Insurance Products.**
- **Achieving the month on month target**
- **Building good relationship with customer to cross sell other product**
- **Selling LIFE INSURANCE**
- **Meet the customer give him/her best plan like, Life Insurance Products.**
- **Achieving the month on month target**
- **Building good relationship with ADVISOR S**

Worked as a MANAGER at SRI VALLI AGENCY At Vellore MAY 2018 to Dec 2022

Cocola ,food products and team handel and direct marketing area cover vellore,ranipet , kanchipuram ambur ,vaniyambadi

Achive on branch target sales month on mont

Worked as Sales manager at MANIPAL CIGNA HEALTH INSURANCE CO LTD Dec 7 th 2022 to Oct 2023

PERSONAL

NAME : K. VINOTH KUMAR

Father's Name : C. Kubendran.

Date of Birth : 20-06-1979

Gender : **Male**
Marital Status : **Married**
Religion : **Hindu**
Language : **English, Tamil, Kannada& Telugu.**

DECLARATION

I here by declare that all the information furnished above is true to the best of my knowledge.

Place: VELLORE

Signature Applicant

Date:

(K. VINOTH KUMAR)