

**Jignesh K Vankhede**  
**55,Ratan Nagar co op Soc.**  
**Nr Shiv Nagar Soc.,**  
**Bhestan,Surat**  
**Pin No- 395023,**  
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**wankhede\_18@yahoo.co.in**

**Name:- JIGNESH K VANKHEDE**

**CAREER OBJECTIVE:**

**To make a career in a growing organization which will give me an opportunity to learn, grow and develop with which I would not only grow myself and also would help organization to grow.**

**PERSONAL DETAILS:**

**Date of Birth : 18<sup>st</sup> SEP, 1983**  
**Gender : Male**  
**Nationality : Indian**  
**Languages Known : English, Gujarati, Marathi and Hindi**  
**Marital Status : Married**  
**Hobbies : Listening music, Watching Cricket,**

**ACADEMICS:**

1	B.COM	SGU	ARTS AND COMMERCE COLLEGE,VYARA	APRIL- 2006	45%
2	HSC	GS&HSEB	J B & S A SARVAJANIK HIGH SCHOOL	March 2001	50.00 %
3	SSC	GSEB	J B & S A SARVAJANIK HIGH SCHOOL	March 1998	35 %(pass class)

**EXPERIENCE:**

**1) Company Name: Landmark Insurance Brokers**

**Private Limited**

**Designation: Business Development Manager**

**Joining Date: 04/12/2023 to 10/08/2024**

**Job profile:**

**I have Recrute POSP Agent & Business development**

**2) Company Name: Uni Ligst Re Insurance Broker**

**Designation: Assistant Manager**

**Joining Date: 25/08/2023 to 12/10/2023**

**Job profile:**

**I have Recrute POSP Agent & Business development**

**3) Company Name: Star Health and Allied Ins.Co.Ltd.**

**Designation: Deivisonal Manager**

**Joining Date: 15/10/2022 to 18/05/2023**

**Job profile:**

**I have vusit BOB Branch for business development**

**4) Company Name: Care Health Insurance Ltd.**

**Designation: Territory Sales Manager.**

**Joining Date: Apr - 2018 to Sep - 2022**

**Job profile:**

**➤ I have handle Broker Channel**

**5) Company Name: Bajaj Capital Ltd**

**Designation: Sales EX.**

**Joining Date: Jun - 2017 to Jan-2018**

**Job profile**

- Sales For Life & General Insurance , FD and Mutual Fund

**6) Company Name: Magma HDI General Ins Co Ltd**

**Designation: Sales Support Officer - Sales**

**Joining Date: Feb-2015 to April-2017**

**Job profile**

- To receive daily business from CSO to forward in warded business to Quality Department For approving issuing Police And Dispatching policy to CSO.
- Underwriting of customer proposal form.
- Scrutinize of proposal form.
- Day to Day process & Data entry of proposal form.

**Manage of premium Collection through collection Executives**

**7) Company Name: BMA Wealth Creators Ltd.**

**Designation: Back-Office Ex**

**Joining Date: Aug-2014 to Feb-2015 Job**

**profile:**

- 1) All type of Office Works and Handling Of Branch office

**8) Company Name: Reliance General Insurance Company Ltd**

**Designation: Support Officer - Sales**

**Joining Date: Jun-2011 to Apr-2014**

**Job profile:**

- To receive daily business from CSO to forward in warded business to Quality Department For approving issuing Police And Dispatching policy to CSO.
- Underwriting of customer proposal form.

- Scrutinize of proposal form.
- Day to Day process & Data entry of proposal form.
- Manage of premium Collection through collection Executives.

**9) Company Name: Reliance General Insurance Company Ltd**

**Designation: Support Officer - Sales**

**Joining Date: Jun-2011 to Apr-2014**

**Job profile:**

- To receive daily business from CSO to forward in warded business to Quality Department For approving issuing Police And Dispatching policy to CSO.
- Underwriting of customer proposal form.
- Scrutinize of proposal form.
- Day to Day process & Data entry of proposal form.
- Manage of premium Collection through collection Executives.

**10) Company Name: Devashish Securities Pvt Ltd**

**Designation: Dealing Exe.**

**Joining Date: Oct-2010 to May-2011**

**Job profile:**

- 1) Over Coming Customers Objection
- 2) Understanding Customers Requirement

**COMPUTER KNOWLEDGE:**

- ❖ M.S. OFFICE
- ❖ INTERNATE

**DECLARATION:**

**I hereby declare that the information mentioned above is true to the best of my perception.**

**Yours Sincerely,**

**JIGNESH VANKHEDE**