

JAYSANKAR SINHA

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OBJECTIVE

Seeking a challenging position in a reputed organization where I can apply my skills, expand my knowledge, and contribute effectively to business growth.

PROFESSIONAL EXPERIENCE

Andromeda Financial Services Pvt.Ltd

I Regional Manager I Since 8th April 2025 Present

- Responsible for achieving revenue targets and productivity of the General Office.
- Recruiting, coaching, and developing Agency Development Managers (ADMs).
- Ensuring adherence to customer service standards and company policies.

PNB MetLife India Insurance Co. Ltd.

Branch Manager | Since July 8, 2023 , 7th APRIL 2025

- Responsible for achieving revenue targets and productivity of the General Office.
- Recruiting, coaching, and developing Agency Development Managers (ADMs).
- Ensuring adherence to customer service standards and company policies.

Pramerica Life Insurance Co. Ltd.

Branch Head | December 15, 2020 - JULY 7, 2023

- Managed the CAPF/Defence sales segment with strategic business planning.
- Built strong relationships with Defence establishments to drive sales.
- Ensured 70% of business contribution from the Defence segment.
- Conducted training programs for Sales Managers and advisors.

Future Generali Life Insurance Co. Ltd.

Deputy Branch Manager | December 12, 2016 - December 15, 2020

- Successfully identified and recruited high-performing insurance advisors.
- Conducted training and monitored advisor performance.
- Achieved multiple sales awards and international recognition.

PNB MetLife India Insurance Co. Ltd.

Senior Sales Manager | September 15, 2015 - December 8, 2016

- Recruited and trained advisors to drive insurance sales.
- Achieved recognition for top performance, qualifying for international tours.

Birla Sun Life Insurance Co. Ltd.

Agency Manager | June 2011 - September 14, 2015

- Managed a team of advisors, achieving high sales productivity.
- Received the "Get Set Grow" award from HR leadership.

Tata AIG Insurance Co. Ltd.

Business Development Manager | 2010 - May 2011

- Led sales initiatives and advisor recruitment.
- Recognized with an appreciation certificate for outstanding performance.

Reliance Asset Management Co.

Sales Trainee | April 2008 - February 2010

- Managed mutual fund sales in PSU bank branches.
- Provided training to bank staff on mutual fund products.
- Awarded best performer certificate by the Zonal Head.

SBI Cards

Team Leader | November 2004 - March 2008

Sales Executive | September 2003 - October 2004

- Managed SBI bank branches for card sales.
- Trained and motivated bank employees to improve sales performance.

EDUCATION

- **Graduation:** Calcutta University (1998) - 52%
- **Higher Secondary:** Motijhil College, Dum Dum (1996) - 47.8%
- **Secondary:** Dum Dum, Kolkata (1994) - 63.3%

CERTIFICATIONS

- **AMFI s IRDA Certified**
- Completed **NISM 5A** certification
- Diploma in Computer Application (DCA)
 - Operating Systems: Windows XP, Windows 98
 - Software: MS Office, Adobe PageMaker 6.5, Internet Applications

KEY ACHIEVEMENTS

- **PNB MetLife:**
 - Promoted to Senior Sales Manager.
 - Qualified for international tours to Pattaya, Thailand, and Singapore.
 - Qualified for Zonal Strategy Meet two times for achieving MTD and activation target
- **Future Generali Life Insurance:**
 - Winner of “Sales Lions” award.
 - Qualified for international conferences in Bali, Langkawi, and Australia.
 - Achieved 3rd rank in India for JFM business (2017).
 - Qualified for Poland Convention (2019) for target achievements.
- **Birla Sun Life Insurance:**
 - Awarded "Get Set Grow" certificate for outstanding performance.
- **Tata AIG:**
 - Appreciation certificate from Zonal Head for premium collection.
- **Reliance Asset Management:**
 - Best performer award from Zonal Head.

PERSONAL DETAILS

- **Date of Birth:** June 7, 1978
- **Marital Status:** Married
- **Father’s Name:** Late Sukhendu Sinha
- **Address:** Flat-2B, 1st Floor, A/84, Laxmi Nagar Colony, Lichubagan, Dum Dum, Kolkata - 700074
- **Languages Known:** Hindi, Bengali, English
- **Hobbies:** Reading newspapers, monthly journals, and listening to music

Date:
Place

signature