




INFANT VIMALRAJ S

CONTACT

 **+917092720493**
 **infantvimal93@gmail.com**
 **20A/3, Jailania 3rd Cross St.,
Subramaniyapuram,
Trichy - 620020.**

EDUCATION

- ◆ **IIIST**
B.Sc in Computer Science
(2017-2020)
- ◆ **MIET POLYTECHNIC**
Diploma in Computer Engg
(2009-2012)

AWARDS & CERTIFICATIONS

- ◆ Got promotion in Bajaj Allianz General Insurance on April-23

SKILLS

- ◆ Knowledge of the insurance market as on date
- ◆ Communication skills
- ◆ Negotiation skills
- ◆ Problem-solving skills
- ◆ Organization and time management skills

PROFILE

To work with sincere efforts and dedication on any assigned task with involvement and enrich my knowledge to implement in my work. I pride myself on my ability to negotiate the best deals for my clients and to navigate complex insurance agreements. I have strong communication skills.

WORK EXPERIENCE

SENIOR SALES MANAGER

Bajaj Allianz General Insurance Company Limited
2020 - Present

- ◆ Handling business from Commercial vehicle showrooms Direct & OEM in Rest of TamilNadu.

SALES MANAGER

Radiant Insurance Broking Private Limited
2018 - 2020

- ◆ Handling business from Agents by maintaining relationship between Agents
- ◆ Convert & recruit new agents by explaining new offers and schemes by conducting regular meetings.

INSURANCE CO-ORDINATOR

Renault - Bannariamman Automobiles Private Limited
2016 - 2018

- ◆ Handling New & Renewal business from showroom.
- ◆ Converting Old customers to sell insurance from tie-up companies by explaining benefits.

18/03/2025

TIRUCHIRAPPALLI

Yours Truthfully,

INFANT VIMALRAJ S