

RESUME

DUSHYANT KUMAR



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Current Address:

H. No. 958,
Near Shakti Mata Mandir,
Opp. MK ITI,
KK PURI Colony,
Avas Vikas, Jhansi (U.P.)
284003

Career Objective:

Looking forward to work in challenging environment where my skills and knowledge can be effectively utilized.

Academic Qualification:

Degree	Institute	University	Year
Post Graduation	Bundelkhand college Jhansi	Bundelkhand University Jhansi	2008
Graduation	Allahabad University Campus	Allahabad University Allahabad	2000
XIIth	Jawahar Navodaya Vidyalaya Kundeshwar Tikamgarh M.P.	C.B.S.E Board	1996
Xth	Jawahar Navodaya Vidyalaya Kundeshwar Tikamgarh M.P.	C.B.S.E Board	1994

Work experience:

- Reliance Life Insurance Co. Ltd.as a **SM** From **Jan,2008** to May 2009
- HDFC Life Insurance Co. Ltd. as a **SDM** From May 2009 to June 2011.
- HDFC Life Insurance Co. Ltd. as a **BDM** From June 2011 to March 2012.
- HDFC Life Insurance Co. Ltd. as a **ASM** From April 2012 to March 2014.
- HDFC Life Insurance Co. Ltd. as a **Sales Manager** From April 2014 to September 2015.
- HDFC Life Insurance Co. Ltd. as a **Senior Sales Manager(SSM)** From October 2015 to March 2017.
- HDFC Life Insurance Co. Ltd. as a **Executive Sales Manager (ESM)** From April 2017 to March 2019.
- HDFC Life Insurance Co. Ltd. as a **Senior Executive Sales Manager (Sr. ESM)** From April 2019 to Nov 2022.
- Currently working in **Bajaj Allianz Life Insurance** as a **Senior Branch Head** from **Jan 2023 to till now.**
 - Produced **2 MDRT** in Dec-2023
 - Ranked **No 2 Branch Head** in entire MP in Dec 2023

Personal Data

**Father's Name: Mr.
Kailash Verma**

**Date of Birth: 11th Sep
1979**

Nationality: Indian

Marital Status: Married

**Proficiency: English,
Hindi**

Achievements :-

- Produced 2 MDRT in Dec-2023 in Bajaj Allianz Life.
- Ranked No 2 Branch Head in entire MP in Dec 2023
- I was in **AREA MANAGER GRADE -4 in HDFC Life.**
- Promoted to **BUSINESS MANAGER** in HDFC Life in April 2020 (but not opted).
- Produced 2 **MDRT each** in 2016 & 2019 in HDFC Life.
- Produced 65 Club Members in HDFC Life.
 - Win Foreign Trips (Mauritius, Malaysia, Bangkok, Tashkent etc.). Win National Trips (Goa, Nainital, Mumbai, Jaipur Shimla, Panchmadi Khajuraho, Hyderabad, Sehore Bhopal etc).

Key Skills:-

- Presently Handling Team of 8 Sales Managers
 - Handling Team of 15 Senior ASO.
- Customer Relationship Management.
- Well Knowledge of product and procedures.

Declaration

I hereby declare that the above-mentioned information is correct to my knowledge and I bear the responsibility for the correctness of the above-mentioned particulars.

Date:

DUSHYANT KUMAR