

RESUME

Devendra Tiwari
Sales and Marketing Professional

CAREER OBJECTIVE

To work in a Global Competitive Environment and Leading-Edge Institution with dynamic people on challenging assignments in the field of Marketing (Sales promotion, Client Relationship) & Marketing research that shall capitulate the twin benefits of job satisfaction and a steady paced professional growth.

CURRENT POFESSIONAL

Company Name: **HDFC life Insurance co. ltd.**
Designation: Branch Head
Industry: Insurance
Location: Lucknow
Work Duration: 1st Jun 2022 – 30 sep 2023.

HDFC LIFE of leading Insurance providers in private sector offering abroad portfolio of Trade business & financial solution.

Role & Responsibility:

Generate business through insurance product of **HDFC LIFE**.
Understand the sourcing needs of the client and full filing them.
Help and support to all team members for developing effective relationship with internal and external customers for long term relationship communicate & Aware to all of team members about to need to be adhere company policies and regulations. Motivate each team members to achieve sales goals and effectively trained, encourage, inspire and reward them for their achievements.

Achievements:

Success and building and maintaining healthy relation with team members. Two of my team members touched maximum slab on incentives & also found PAN India top ranking.

PREVIOUS POFESSIONAL

Company Name: **BFC Forex & Financial Services Pvt. Ltd**
Designation: Assistant Manager Sales
Industry: Forex Exchange
Location: Location
Work Duration: 5th April 2021 – 30th May 2022

Company Profile:

BFC Forex & Financial Services Pvt. Ltd. of leading Forex exchange service providers in retails & whole sale market offering Currency Exchange, out world Remittance & forex Card related services.

Role & Responsibility:

Generate business through Forex exchange product of **BFC Forex**.
Help to the customer for Currency Exchange, Forex Card, Telegraphic Transfer related Services.
Develop effective relationship with internal and external customers for long term relationship..

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ACADEMIC CONICAL

- B.A. from Bundelkhand University, Banda, in 2008.
- 12th from (UP Board), Govt. Inter College, Banda, in 2005.
- 10th from (UP Board), Govt. Inter College, Banda,, in 2003.

STRENGTHS:

Enthusiastic and willing to take up challenges.
Ability to work as a team member and relate to everyone in a multicultural environment. Quick learner of latest trends & techniques.
Positive, Patient, Risk-Taker and open to new ideas.

Company Name: **Aditya Birla Sun life Insurance co. ltd.**
Designation: Branch Manager
Industry: Insurance
Location: Gorakhpur
Work Duration: 23rd DEC 2019 – 13th August 2020

Aditya Birla of leading Insurance providers in private sector offering abroad portfolio of Trade business & financial solution.

Role & Responsibility:

Generate business through insurance product of **Aditya Birla**. Understand the sourcing needs of the client and full filing them. Help and support to all team members for developing effective relationship with internal and external customers for long term relationship communicate & Aware to all of team members about to need to be adhere company policies and regulations. Motivate each team members to achieve sales goals and effectively trained, encourage, inspire and reward them for their achievements.

Achievements:

Success and building and maintaining healthy relation with team members. Two of my team members touched maximum slab on incentives & also found PAN India top ranking. In Current COVID-19 Situation done 285% monthly plan achievement as a Branch Manager and made chart of PAN India in TOP 4th Rank position.

Company Name: **Aviva Life Insurance Co. Ltd.**
Designation: Deputy Branch Manager
Industry: Insurance
Location: Lucknow
Work Duration: July 2017 to April 2018

Company Profile:

Aviva Life is one of leading insurance provider in private sector offering a broad portfolio of ULIP & TRAD business & financial solution.

Role & Responsibility:

Generate business through insurance product of Aviva Life. Understand the sourcing needs of the client and fulfilling them. Responsible for delivering finished project within deadline.

Achievements:

Responsible for provide the best customer service. To retain customers for long term period.

Company Name: **Max Life Insurance Company Ltd.**
Designation: Relationship Manager
Location: Lucknow
Work Duration: Jan 2014 to June 2017

Company Profile:

Max Life is one of leading insurance providers in private sector offering a broad portfolio of ULIP business & financial solution.

Role & Responsibility:

Generate business through insurance product of Max Life. Responsible for delivering finished project within dead line.

Achievements:

Took promotion and became **Relationship Manager** Band-4.

SOFT SKILLS

- Personality Assets include Confidence and Optimism.
- Good Verbal & Written Communication Skills.
- Developed Ability to Work in a Fast— Paced Atmosphere

PERSONAL DOSSIER

Date of Birth:

8th July 1988

Gender: Male

Marital Status:

Single

Nationality: Indian

Linguistic Ability:

English, Hindi

Company Name: **HDFC Standard Life Insurance Company Ltd.**
Designation: Financial Planning Manager
Location: Lucknow
Work Duration: Sep'12 — Oct'13

Company Profile:

HDFC Life is one of leading insurance providers in private sector offering a broad portfolio of ULIP business & financial solution.

Role & Responsibility:

Generate business through insurance product of HDFC Life. Understand the sourcing needs of the client and fulfilling them.

Achievements:

Completed goal sheet in three months & promoted as FPM.

Created a benchmark of highest policies at zone level in July month.

MDRT premium club runner with fabulous fifteen from North zone (best three of Lucknow)

Date:

Place