

ASHISH KUMAR SINGH

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Allahpur, Allahabad-211006
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PROFESSIONAL PROFILE:

Over 8 years of experience in the field of Banking, Investment, Insurance, Finance, Sales, Marketing, Research & Financial Services in India. Being associated with HDFC Bank Ltd (One of the leading Bank of India) & DHFL Pramerica Ltd. A keen planner with proven abilities in devising strategies to augment business, streamline Client networks for business excellence. Expertise in achieving revenue and business growth objectives in highly competitive environments with good knowledge of the local region.

AREAS OF EXPERTISE

Financial Advisory
Financial Analysis

Insurance
Marketing

Investments
Portfolio Management

PROFESSIONAL EXPERIENCE

Unit Manager- Turtlemint Insurance Broking Services Pvt Ltd in Allahabad (23 Oct 2023 to till date)

- Research and find suitable insurance policies for clients
- Provide advice on various insurance options and help clients make informed decisions
- Negotiate with insurance companies on behalf of clients to secure the best coverage and rates
- Assist clients with claims and ensure they receive fair and timely settlements
- Stay updated on insurance industry trends and regulations to provide the most current information to clients
- Build and maintain relationships with clients and insurance companies
- Appoint Digital Partner

Corporate Agency Manager- HDFC LIFE (Bancassurance) in Allahabad (03Feb 2020 to 20 Oct 2023)

- Handling a Portfolio of customer HDFC BANK customer and generate leads and Insurance & Investment business
- Selling all kind of product life insurance etc.
- Business Planning & Regular appraisal of my achievement and target
- Marketing ,Developing strategies and plan to achieve target.

Executive Relationship Manager- FSB Tech in Allahabad (12 Jan 2017 to 12 Jan 2020)

- Handling a Portfolio of classic customer and generate business income from them
- Selling all kind of product life insurance etc.
- Business Planning & Regular appraisal of my achievement and target
- Marketing ,Developing strategies and plan to achieve target.

Branch Sales Officer - HDFC Bank Ltd. In Katra Branch ,Allahabad (11th Nov 2015 to 2 Feb 2017)

Responsibilities:

- Opening: Saving , Current , government and institutional accounts.
- Handling a Portfolio Management of classic customer and generate business income from them
- Selling all kind of third party product like: Insurance, mutual fund, Auto loan, personal loan etc.
- Business Planning & Marketing

Customer care Officer – SSC Technologies (Call Center).in new Delhi (Dec. 2009 to 3rd Oct2015)

Responsibilities:

- credit card process
- Data calling

Customer Sales Executive at Vodafone from new delhi (May 2006 to Nov 2008.)

Responsibilities:

- Sales and Marketing & Business Generation
- Customer Service & Data collection

- Mobile Data promotions

Key Skills:

- Excellent customer service & communication skills.
- Ability to handle pressure.
- Teamwork & leadership skills to achieve the objectives.
- Target oriented and focussed.
- Leadership Skills.

EDUCATION & CREDENTIALS

Masters of Business Administration from S.M.U, New Delhi in(pursuing)
Bachelors in computer application from SHIAT University
12th from U.P board
10th from U.P board

IT SKILLS

- *Conversant with MS Office.*
- *Windows and Internet skills*

PERSONAL DOSSIER

Father Name : Mr. Dev Raj Singh

Mother Name : Late Madhuri Singh

Date of Birth : 15-MAY-1989

Sex: Male

Hobbie : Sketching & painting and Tour Travelling

Language Known :Hindi, English & Bengali.

Date :

Place : (ASHISH KR SINGH)