

ARGHO DAS

ASSOCIATE MANAGER

PHONE | (+91) 7439496011
EMAIL | argho.das91@gmail.com
LOCATION | Kolkata, INDIA
EXPERIENCE | 13 Years 0 Month

Key Skills

- Leadership
- Marketing In Banking
- Bancassurance
- Alternate Channel
- Tied Channel
- Marketing
- Sales Officer
- General Insurance Sales
- Bancassurance
- Alternate Channel
- Tied Channel
- Marketing
- Sales Officer
- General Insurance Sales
- General Insurance
- Advanced Excel
- SQL

Certification

- Diploma In Material Management

Languages

- English

Profile Summary

GENERAL INSURANCE-BANCASSURANCE, Leadership, ABOVE 13 YEARS EXPERIENCE
Sound experience in developing business of BANKASSURANCE vertical. Depth knowledge of insurance policies, underwrite proposals (1st level) and policy processing. Work as a insurance specialist, risk analyst with the all the channel patner.
Roles and Responsibilities in Corporate Business development with handling existing and new customers.
Tie-up with Bank and handling existing customer & Branch Manager.

Work Experience

Associate Manager

Digit General insurance company Ltd
03/2024 - Present

- Collaborated with HDFC CV Bancca vertical to drive business development initiatives.
- Supported HDFC CV Bancca vertical in sales and marketing activities.

Senior Manager

ICICI Lombard
11/2022 - 03/2024

HDFC card and payment channel-East
ICICI Banccasurance business
zone Howrah & Hooghly and saltlake

Senior Executive

Universal Sompo General Insurance

08/2020 - 11/2022

- Cultivated and maintained strong relationships with Karnatak bank and Indian Bank personnel to facilitate smooth business operations.
- Generated business in adherence to underwriter guidelines, resulting in a profitable ratio.

Relationship Officer

SBI GENERAL INSURANCE CO.LTD

02/2014 - 08/2020

- Developed and managed bancassurance vertical with SBI Bank, focusing on branch-wise sourcing
- Established and nurtured SME and Asset channels within the bancassurance vertical

Insurance Executive

Cholamandalam MS General Insurance

08/2011 - 01/2014

BANCASSURANCE-CENTRAL BANK OF INDIA

Education

MBA/PGDM - Marketing

2023

SNghai international university

B.Com - Commerce

2007

Calcutta University