ANUJ GUPTA

K-2, 2166, Shastri Nagar,

Meerut - 250 004,

Email: [anujg2465@gmail.com](mailto:anujg2465@gmail.com),

Mobile: +91 9528282736

CAREER OBJECTIVE

Looking for an entry into a world class, highly professional organization with Challenging and competitive environment, where I can use my knowledge base as well as personal attributes to achieve the organizational goals.

ACADEMIC QUALIFICATION

* M.B.A passed from Maha Maya Technical University, 2012
* B.C.A Passed from C.C.S University Since 2010
* Intermediate Passed from U.P Board Since 2007
* High School Passed from U.P Board Since 2005

EXPERIENCE

**Currently working in Girnar insurance Broker company Ltd ( Insurance Dekho) as a Relationship Manager from 31 July 2023 to till date.**

**Worked in Max Life Insurance Company Ltd.as a AADM From 11 July 2022 to 12 July 2023.**

**Worked in ICICI Lombard GIC ( Health insurance) as a Relationship Manager From Jan 2020 to July 2022.**

Worked in Lifestyle Foods Pvt. ltd. (Chuk De Masale) As a Sr. Territory Sales Officer From Jan 2014 to Jan 2020.

* Do Primary sales & secondary sales.
* Handel Super stockiest & Distributor handling.
* Generate the leads visit shop to shop.
* Convince to the customer increase Sales.
* Maintain the data of retailers & distributor.
* Complain handling & re-visit the shops.
* Handel the team members solve their query’s.
* Visit the team members to generate the leads.
* Achieve our company targets.

SUMMER TRAINING

* “A Study of Customer Satisfaction Towards Service Provided by Airtel” Duration Two Months from Bharti Airtel Ltd Meerut.
* Survey with people to compare in Airtel and Idea to check network connectivity, complaint, price, Coverage and Etc.

SPECIALIZATION

* Marketing
* Human Resource

STRENGHT

* Believe in team work
* Reliability Honesty & punctuality
* Positive attitude to work

HOBBIES

* Traveling
* Listening to Music
* Playing Cricket

COMPUTER AWARENESS

* Complete Knowledge of Basic
* M.S Office Access
* M.S Office Word

PERSONAL DETAILS

* Name : ANUJ GUPTA
* Father’ Name : Mr. Lokesh Chandra Gupta
* Date of Birth : 6th October, 1989
* Marital Status : Married
* Nationality : Indian
* Language Known : English, Hindi
* Hobbies : Traveling

I hereby confirm that the information furnished in this form is true.

Place: Meerut

Date:

(ANUJ GUPTA)