

ANKIT LAMBA
FLAT NO901
TOWER 7
GURGOAN
GREENS DWARKA
EXPRESSWAY
HARYANA

ankit.lamba86@gmail.com

Mob:7011654317

Objective:

To become a successful manager with the effective utilization of management skills and leadership qualities. Seeking a competitive and challenging position with a dynamic organization

Professional Experience:

A competent professional with extensive experience (10 yrs) in sales management

Academic Credentials:

GRADUATE

Work Experience:

1# POST : Area manager

Duration : NOV 2023 To26 FEB 2024

Company : RETRO INSURANCE BROKER

*Providing sale and product training to our team for achieving team targets.
Handling Financial Associates, to achieve team target with joint effort.
Every visit is planned before hand for effective demonstration
Making sure the entire after sales fulfillment is Handling Financial
Associates, to achieve team target with joint effort.
Every visit is planned before hand for effective demonstration
done as per the terms and condition put across the time of closure of deal.*

2# POST : SR BDM

Duration : JANUARY 2022 To OCT 2023

Company : RENEW BUY INSURANCE BROKERS

*Providing sales and product training to our team for achieving team targets.
Making sure the entire after sales fulfillment is done as per the terms and
condition put across the time of Closure of Deals
Handling Financial Associates, to achieve team target with joint
Every visit is planned before hand for effective demonstration Making sure the
entire after sales fulfillment
done as per the terms and condition put across the time of closure
of deal*

3# POST : Area Manager
Duration : DEC 2017 TO NOV2020
Company :PROBUS INSURANCE BROKER

*Providing sales and product training to our team for achieving team targets.
Handling Financial Associates, to achieve team target with joint effort.
Every visit is planned before hand for effective demonstration Making sure the entire after sales fulfillment is
Handling Financial Associates, to achieve team target with joint effort.
Every visit is planned before hand for effective demonstration
done as per the terms and condition put across the time of closure of dea*

4# POST : ABM

Duration : Jan, 2014 To Dec 2016

Company : SMC Insurance Broker

*Handling Financial Associates, to achieve team target with joint effort.
Every visit is planned before hand for effective demonstration
Providing sales and product training to our team for achieving team targets.
Making sure the entire after sales fulfillment is done as per the terms and
condition put across the time of closure of deal*

5# POST : SALES MANAGER
Duration : JAN, 2011 To Dec 2013
Company : STAR HEALTH AND ALLIED INSURANCE CO.LTD

*Handling Financial Associates, to achieve team target with joint effort. Every
visit is planned before hand for effective demonstration.
Making sure the entire after sales fulfillment is done as per the terms and condition put across the time closure of
deals*

6# POST : AGENCY MANAGER
Duration : OCT, 2007 To DEC 2010

Company : BHARTI AXA LIFE

*I have qualified for lakh pati club Twenty times since my joining
I have qualified for meet with CEO& criteria for this was 2.5lac premium in two days
I was pan India number two in month of May and number one in cluster
I have qualified for Dubai & Thailand tour
I have achieved next level promotion*

Achievement's:

2	<i>School Captain in high school. Received award for better performance as a captain.</i>
2	<i>Participated in an Educational Program, "Computer Literacy Mission" organized by Webs Computes (An Authorized Institute for TCS) for rural areas.</i>

Strength:

Quest for life-long "Learning by doing".

Excellent Interpersonal skills, team building and leader ship approach.

Ability to work under stress and ability to prioritize at certain times when the demands are fluctuating

Personal Information:

<i>Father's Name</i>	<i>:</i>	<i>Ramesh Lamba</i>
<i>Date of Birth</i>	<i>:</i>	<i>12 April, 1986</i>
<i>Sex</i>	<i>:</i>	<i>Male</i>
<i>Marital Status</i>	<i>:</i>	<i>Married</i>
<i>Language</i>	<i>:</i>	<i>Hindi, English</i>
<i>Nationality</i>	<i>:</i>	<i>Indian</i>
<i>Current Address:</i>	<i>:</i>	<i>JA7F LIG FLATS HARI NAGAR NEW DELHI RAJOUR GARDEN 110064</i>

Date:

Place: *New Delhi*

Signature
(Ankit Lamba)