



Amit Shah

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Vill-Bhadas uttari ward no 06, Po-Bhadas dakshini, Khagaria, Bihar, 851204

Skills

- Dealer Management.
- Business Development.
- Good Communication & Presentations Skills.
- Strategic thinking & planning.
- Operations Management.
- Business Process Improvement.
- Team Building & Management.
- Hard Worker & Great Lifter.
- Positive attitude & Great motivator.
- Ability to Work Under Pressure.
- Close Connectivity with operation, MIS & IT.

Language

- Hindi
- Nepali
- English

Summary

Currently responsible for setting up & OEM's (Hero moto corp ltd) In-house insurance broking program. (Hero Insurance broking India Pvt. Ltd.) with more than 7 Years of experience in Broking insurance & General Insurance industry, Dealers relationship managements, Close connect with operation, MIS, IT & teams for flawless functionality of program.

Education

College of Commerce of Patna

B.com, CGPA: 72.12%

Patna, Bihar

2016

S.M. Inter College, Hajipur Vaishali

I.com, CGPA: 68.60%

Hajipur Vaishali, Bihar

2013

Allaince International Model High School

Matriculation, CGPA: 70.2%

Dhangadhi, Nepal

2010

Experience

Hero Insurance broking India Pvt. Ltd.

Assistant Manager

North Bihar

May 2021 - Present

- Managing MISP.
- Activating of POS- 2W MisD 4W Dealership.
- Ensuring higher penetration of new nop under OEM's(HIBIPL) program.
- New & renewal policies' Goal Achievement.
- Ensuring timely clearance of Dealer payout & invoice.
- Seamless Coordination with management ,backend team & insurance companies (IC's) for smooth services to dealers.
- Taking good care of portal issues & its resolutions.

TATA AIG General Insurance Company Limited(TeamLease Services limited)

Field Sales Executive

Samastipur Begusarai & Khagaria, Bihar

Feb 2019 - Apr 2021

Axis Bank Ltd. (AGRI & RURAL BANKING)

Senior Executive Sales.

Muzaffarpur, Bihar

Dec 2015 - Dec 2016

Awards

- CEO & HR Head awarded as a highest penetration employee for the month of JFM2024.
- CEO & HR Head awarded as a best Employee for the month of Nov 2022.
- Awarded for excellence in POSP highest aquisition pan India July 2021.
- Awarded for excellence in POSP highest contribution GWP pan India June 2021.
- Awarded for excellence in POSP highest activation pan India June 2021.
- Awarded for excellence in POSP highest aquisition pan India June 2021.

Certifications

- 12 Month Diploma in PDCA-Visible research educational & environment society of india.