**RESUME**

**AMIR HASAN KHAN**

B-block,Shiv Ganga Enclave,Sahastradhara Road Dehradun(248001)

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**Mobile: +91-7906243185**

**Seeking middle management positions in Sales,Marketing and Business Development with a reputed growth-driven organisation, preferably in the Insurance industry**.

**Professional summary**

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* An astute professional with **Nearly 14 years** in the areas of Profit Centre Operations, Sales & Marketing, Business Development and Channel Management in Life Insurance industry.
* **Currently Associated with CANARA HSBC LIFE (DIRECT) As a CLUSTER MANAGER.**
* A keen planner and implementer with deftness in effectuating strategies, driving teams to ensure successful management of sales operations in the assigned region.
* Proficient in managing business operations encompassing customer relationship management, administration, market analysis, development of new markets and market segments.

# PROFESSIONAL WORK EXPERIENCE

**MAY 2011 TO JUNE-2024 with below mentioned experience in different field.**

* **May-2011 To oct-2015** in Aditya birla sun life insurance, As a business development manager in Dehradun
* **Nov 2015 To August 2019:** Associated with Pnb met life insurance , In Agency Channel As Cheif business manager.
* **Sep 2019 To July 2021** Worked with future generali life insurance as Deputy. Branch Manger .
* **Oct 2021 to June** **2022** in Policy bazaar.com as a Senior relationship manager.
* **June 2022 to till Sep 2023** with Girnar insurance dekho as a Area Manager.

Professional Achievement

* Got Promotion in two consecutive year in Aditya birla sun Life insurance from 2011 to 2015.

Promoted as Sr. Agency Manager from Agency Manager in ABSLI FY-2012-13.

* Promoted as Sr. Agency Manager To BDM in ABSLI FY-2013-14.
* 140 % Target achievement in FY 2014-15 in ABSLI ,100% Target achievement .
* 80% Target Achievement in Pnb met life in Year 2016-17
* Produce 2 MDRT in 2014-15 consecutive year at FLS level.

Academics:

* B.C.A from MJPRU UNIVERSTITY. in year 2010.
* High school form CBSE.board in year 2004 with second Division
* Intermediate from N.I.O.S in year 2006 with second division.
* Diploma in Computer Application ,2008 (course included ms office suite-ms word, excel and access; and internet applications).

**Personal details**

Date of birth : 23rd january 1988 (36 YRS)

Permanent Address :Shiv Ganga enclave ,sahastradhara road-Dehradun-

248001 (Uttarakhand)

Languages known : English, Hindi, urdu

Martial status: Married (2 child)

Location preference : Anywhere in North India Particularly in Dehradun

Date: AMIR HASAN KHAN