

RESUME

ALOK KUMAR MALLICK

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MOB.---9798365066,8956683364

CAREER OBJECTIVE:

To be a key part of a tightly-knit team in developing and implementing innovative strategies with opportunity to grow in the organization.

WORK EXPERIENCES:---

- 1. Name of the Organization :--GO DIGIT GENERAL INSURANCE LTD**
Branch :-----DARBHANGA
Position Held :----- Associate Manager-Vertical Head(Motor)
Duration :-----Since 01/04/2024

Key Responsibilities-

- Taking Care of business for Darbhanga & Madhubani location for Motor Vertical
- Taking care of overall business sourced from Dealer Channel (Motor Vertical).
- Taking care of Revenue generation in terms of Premium collection.
- Taking care of Recoveries of premium from assigned channels.

- 2.Name of the Organization :-----GO DIGIT GENERAL INSURANCE LTD**
Branch :-----DARBHANGA
Position Held :-----Senior Associate-Vertical Head (Motor)
Duration :-----Since 01/06/2023 to 31/03/2024

Key Responsibilities-

- Taking Care of business for Darbhanga & Madhubani location. for Motor Vertical
- Taking care of overall business sourced from Dealer Channel (Motor Vertical).
- Taking care of Revenue generation in terms of Premium collection.
- Taking care of Recoveries of premium from assigned channels.

- 3.Name of the Organization :-----GO DIGIT GENERAL INSURANCE LTD**
Branch :-----DARBHANGA
Position Held :-----SENIOR ASSOCIATE
Duration :-----Since 27/12/2021 to 30/05/2023

Key Responsibilities-

- Taking Care of MOTOR business for Darbhanga & Madhubani location.
- Taking care of overall business sourced from Dealer Channel.
- Taking care of Revenue generation in terms of Premium collection.
- Taking care of Recoveries of premium from assigned channels.

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RESUME

4. Name of the organization:-----ICICI LOMBARD GIC LTD
Branch:----- DARBHANGA
Position Held:-----USM
Duration:----- From 10/10/2018 to 25/12/2021

Key Responsibilities-

Taking Care of AGENCY,MOTOR & BANKA business for Darbhanga & Madhubani location.

Individuals taking care of Agency & Motor Vertical

While for Banka business coordinate with Bank branches with sales support team.

5. Name of the organization:-----HDFC ERGO GIC LTD
Branch:----- MUZAFFARPUR
Position Held:----- ASSOCIATE MANAGER
Duration:----- Since 16/12/2016 to 08/10/2018

Key Responsibilities-

Taking Care of AGENCY & MOTOR business for Muzaffarpur, Darbhanga & Madhubanilocation.

Taking care of Agency & Motor Vertical with sales support team.

6. Name of the organization:-----FUTURE GENERALI INSURANCE CO LTD.
Branch:----- MUZAFFARPUR
Position Held:----- Senior Executive
Duration:----- Since 07/12/2013 to 13/12/2016

Key Responsibilities-

Taking Care of AGENCY,MOTOR business for Muzaffarpur, Darbhanga & Madhubani location.

Taking care of Agency & Motor Vertical with sales support team.

SUMMER INTERNSHIP:

Company : GCMMF Ltd (AMUL)
Position : Project Trainee
Period of work : 3 Months
Project Details : Market Analysis in AMUL, Ghaziabad by working capital & ratio tools.

ADDITIONAL QUALIFICATIONS:

- AMFI (Advisor Module) Certified.
- IRDA (Advisor module, Life) Certified.
- 6 months diploma course in computer (DCA)
- Knowledge of Tally 7.2 & 9.0

RESUME

EDUCATIONAL QUALIFICATIONS:

Professional:

PGDM (MBA) in **Finance** from
Indian Institute of Business Management, Patna.
Specialization: **Finance**

Academic:

- Bachelor of Science from Magadh University, Patna in **MATHEMATICS**.
- Intermediate in science (**MATH**) from BIEC, Patna.
- Matriculation from BSEB, Patna.

EXTRA CURRICULAR ACHIEVEMENTS:

Won several Medals in school & college in chess and solving puzzles.

HOBBIES AND INTEREST:

Listening to music and solving Math's problems.

LINGUIST PROFICIENCY:

Language Proficiency in Hindi, English and Maithili

PERSONAL DETAILS:

LOCAL ADDRESS	:	H-162,HOUSING COLONY LAHERIASARAI,Darbhangha-846001
Father's name	:	Sri Deena Nand Mallick
D.O.B	:	11 th feb.1981
Sex	:	Male
Marital status	:	Married
Nationality	:	Indian
Permanent address	:	Vill-Baliyari, P.O-Sukhet, Via-Jhanjharpur, Distt-Madhubani, Bihar

I assure you that, if selected and given opportunity shall do my work consciously and I am sure that I will prove an asset for your organization.

PLACE :-DARBHANGA

ALOK KUMAR MALLICK
SIGNATURE

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