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## **RESUME**

**AJIT KUMAR YADAV**

**E-MAIL ID : ajitkumary77@gmail.com**

**CONTACT NO : 9453111078**

**ADDRESS : VILL KATWAS POST INDARA DISTT MAU -275102**

### **CAREER OBJECTIVE:**

To use my leadership skills to lead a sales team to success by setting clear objectives, motivating staff, and providing ongoing training. My goal is to foster a high-performing team that consistently achieves revenue goals while delivering exceptional customer service.

### **EDUCATIONAL PROFILE:**

- ❖ Passed 10th from U.P.Board with 75%
- ❖ Passed 12th from U.P.Board with 73%
- B.A. from VBS Purvanchal University 55%

### **PROFESSIONAL EXPERIENCE:**

|                    |          |   |
|--------------------|----------|---|
| <b>Company</b>     | <b>:</b> | <b>Tw sales Department bajaj Agency</b> |
| <b>Designation</b> | <b>:</b> | <b>Sales officer</b>                    |
| <b>Duration</b>    | <b>:</b> | <b>Jan 2019 To Feb 2021</b>             |

|                    |          |  |
|--------------------|----------|--|
| <b>Company</b>     | <b>:</b> | <b>Bajaj auto finance ltd. ( Tw Loan )</b> |
| <b>Designation</b> | <b>:</b> | <b>Sales and collection Officer</b>        |
| <b>Duration</b>    | <b>:</b> | <b>Feb 2021 To Oct 2024</b>                |

Company - : Insurance Dekho  
Designation - : Relationship manager  
Duration - : Nov2024 To Till Date

#### SKILLS:

- Sales
- Team Building
- Problem Solving
- Decision Making

#### LANGUAGES KNOWN:

- Hindi
- English

#### PERSONAL INFORMATION:

- |                  |   |                         |
|------------------|---|-------------------------|
| • Name           | : | AJIT KUMAR YADAV        |
| • Father's Name  | : | Mr. Girijashankar yadav |
| • Marital Status | : | Married                 |
| • Date of Birth  | : | 05/07/1998              |
| • Gender         | : | Male                    |
| • Religion       | : | Hindu                   |
| • Nationality    | : | Indian                  |

#### DECLARATION:

I hereby declare that the above information furnished by me is true and correct to the best of my knowledge and belief.

**PLACE:**     **Mau**

**DATE:**