ADNAN SHAIKH

Highly motivated and results-oriented Team Leader in the financial industry. Proven track record of exceeding sales goals, developing high-performing teams, and fostering a positive and productive work environment. Skilled in leadership, communication, delegation, problem-solving, and financial analysis. Deep understanding of banking products, regulations, and customer service best practices.

WORK EXPERIENCE **CONTACT** 8686027866 **Team Leader in Axis Bank (Corporate Onboarding)** ☑ | shaikhadnan4460@gmail.com 13 February 2024 - Currently Working Mumbai **Co-ordinator – Bajaj Finance Limited (Cd Growth)** October 2021 – April 2022 **SKILLS** · Team handling and resolving Sales Agent – Brokerage Firms Pvt (Motor Insurance) their issues. January 2019 – September 2021 Client Services • Operational Excellence · Client Onboarding · Operation Management **EDUCATION** Accounting Bachelor of Commerce from YCMOU, Nashik. 2020-2022 · Business Planning, Financial and Business Analysis · Problem-Solving 2018-2019 **HSC** Leadership Communication SSC 2015-2016 · Decision Making · Risk Management **CERTIFICATION MSCIT HOBBIES**

Reading Books, Travelling, Listening to Music