CURRICULUM VITAE

# Mr. VIVEK KUMAR SINGH

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# CAREER OBJECTIVE:-

To be associated with an organization that offer me scope to grow both personally and professionally and to play a constructive and effective role in the growth of the organization.

# WORK EXPERIENCE:-

1. Worked with Country Club India Ltd as Sales Manager from August 2008 to April 2014, used to handle sales team to achieve targets.
2. Worked with Holiday Guru (Sucheya Holiday Resorts Pvt Ltd) as Area Sales Manager from May 2014 to February 2021, handling the overall sales & connected activity for the company and assess sales target for the period and set targets for the various Branch/Team & continuous follow-up and necessary act to make sure to achieve the targeted sales.
3. Worked as Recruitment & Development Manager in Kotak Life from March 2021 to July 2023, handling the work of adviser recruitment, creating business and handling overall sales connected activity for the team.
4. Worked as territory Manager in Bajaj Allianz Life Insurance from AUG 2023 to till date, handling the work of Agency sales Officer adviser recruitment, creating business and handling overall sales connected activity for the team. In my Territory

# PROFICIENCY (SKILLS):-

* 1. Good Communication Skills
  2. Marketing Skills
  3. Knowledge of MS-Office (Microsoft Excel, word etc.)
  4. Internet Operations.

# EDUCATIONAL QUALIFICATION:-

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| **Examination** | **Board/University** | **Marks** |
| B.Com | Mumbai | 64% |
| H.S.C. | Mumbai | 53% |

**PERSONAL DETAILS:-**

Date of Birth : 28th July, 1987

Gender : Male

Status : Married

Nationality : Indian

Languages Known : English, Hindi & Marathi.

Activities & Interests : Playing Chess, Cricket & Listening Music.

Strength : Self Starter, Good Managerial Ability, Seeking for Improvement.

Date :

Place : Lucknow Signed by

(**VIVEK KUMAR SINGH**)