

Vishal Kumar Pahurkar

Contact

Current Address:

Bilaspur, CG

Home Address

Kalyan, Mumbai

DOB-23/04/95

Phone:

91 9522212256

Email:

pahurkar.net@gmail.com

LinkedIn:

<https://www.linkedin.com/in/vishal-pahurkar-a718a01a3>

Languages

Hindi

Marathi

English

Hobbies

- Writing
- Sketching
- Photography

Education

Bachelor of Computer: **Computer Information Systems** - 2014 DR C V RAMAN UNIVERSITY, PGDBM 2022

Additional skills

- Established networks and contacts in mass market distribution channels
- Responsible for preparing reports as well as maintaining insurance policies and records
- Responsible for updating daily activities of sales staff to upper-level management

Objective

Aspiring to get a challenging position in an organization providing me an opportunity to make best use of my skill & knowledge with growth in conjunction with company's goals & objectives

Skill Highlights

- A personal passion for Retail sales
- Customer service
- Team Leadership
- MS Word
- MS Excel
- MS Power Point

Experience

IFFCO TOKIO INS SER LTD

(SR Marketing Executive –Direct 25 Apr 2016 to March 18)

- Direct marketing and policy selling
- Policy endorsement, payments, reinstatements and new business sourcing
- Direct health Business Sourcing to Market

TATA AIG GENERAL INSURANCE COM LTD

(Channel Sales Manager- OEM March 18 to 14 Sep2022)

- Monitoring performance of insurance
- Achieve Monthly business in OEM channel
- Training to OEM Portal and guide for claim process
- sales Assisting and guiding sales team and supporting them in achieving targets
- Encouraging customers to insured their assets , property , and vehicles Dedicated to continuous performance
- Coordinating to OPS & Central Team for Endorsements. Coordinating to bankops team for policy issuance
- Resolving suspended claims Meet new dealers for OEM business Working with channel partner (MIBL , NSURE , ABIBL , TMIBL , HARITA, MARUTI)

ICICI LOMBARD GIC LTD (Unit Sales Manager 22 Sep To Till Date)

- Meet OEM Dealers and Active
- Providing back support for sourced business through channel partners
- Source the Non-Motor, Motor cases.
- Discussion on claim related issue and provide the exact solution to the beneficiary.
- Overseeing the sales, marketing, Services, thereby achieving increased sales growth. Systematic coordination between the insurer and the channel partner. Also help for claim settlement, payout
- issues, maintain the loss ratio, renewal updates, and help for policy underwriting
- Retention in Renewal business